

Photovoltaic solar energy

progress beyond expectations

Wim Sinke

ECN Solar Energy & European Photovoltaic Technology Platform



Contents

The PV challenges quantified

Building blocks for the solution

- technology portfolio & system approaches

Economics and markets

- state of the art and projections

R&D priorities

Crossing the valleys of death

- from incentive-driven to self-sustained markets
- from technology push to market pull

Outlook

Contents

The PV challenges quantified

Building blocks for the solution

- technology portfolio & system approaches

Economics and markets

- state of the art and projections

R&D priorities

Crossing the valleys of death

- from incentive-driven to self-sustained markets
- from technology push to market pull

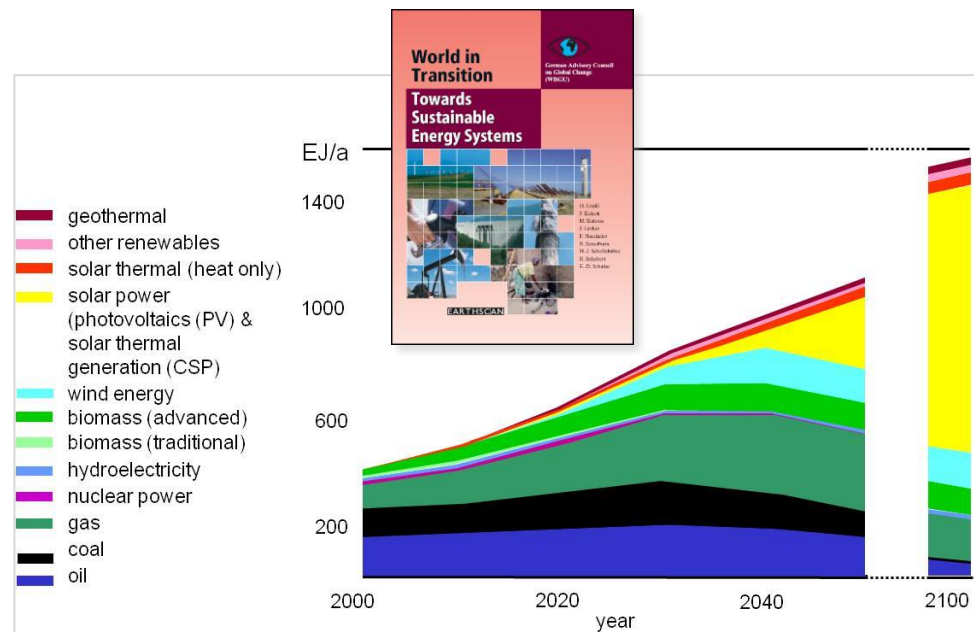
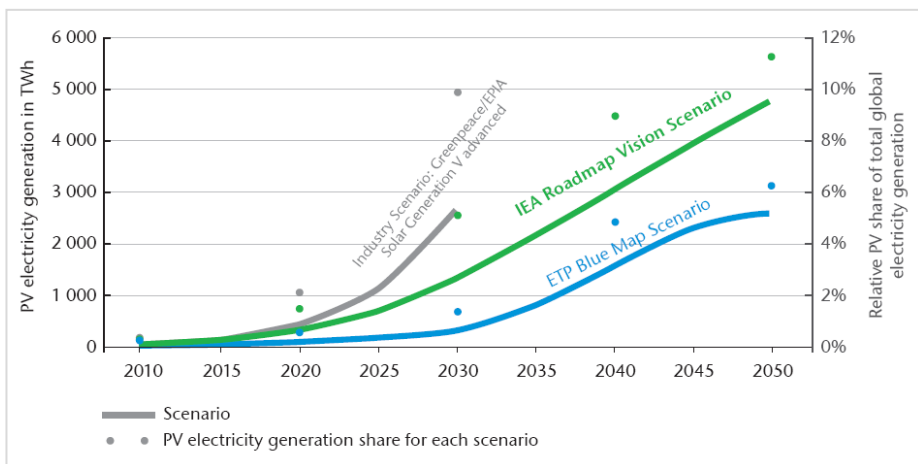
Outlook

The challenge quantified

- How much is needed for impact?
- At what cost?
- Under which conditions?

How much is needed for impact?

From 10% global *electricity* to >25% of global *energy*:



3 ~ >30 TWp

(now 0.05 TWp)

At what cost (price)?

0.05 \$/kWh ~ 0.10 €/kWh (*or less*)

From generation cost to system price (or back) *not a trivial exercise*

Levelized Cost of Electricity (LCoE) determined by:

turn-key system price (\$/Wp)

- module price + Balance-of-System price
(*power-related part & area-related part*)

energy output (kWh/Wp·yr)

- primarily dependent on annual insolation
- influenced by system quality and design, partial shading, etc.

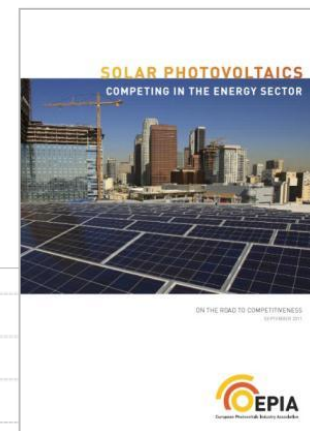
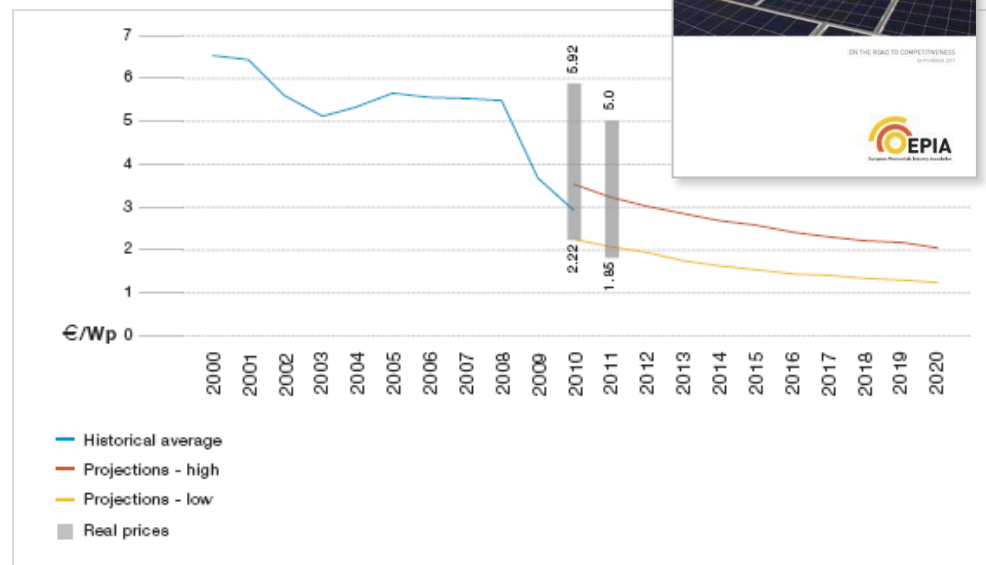
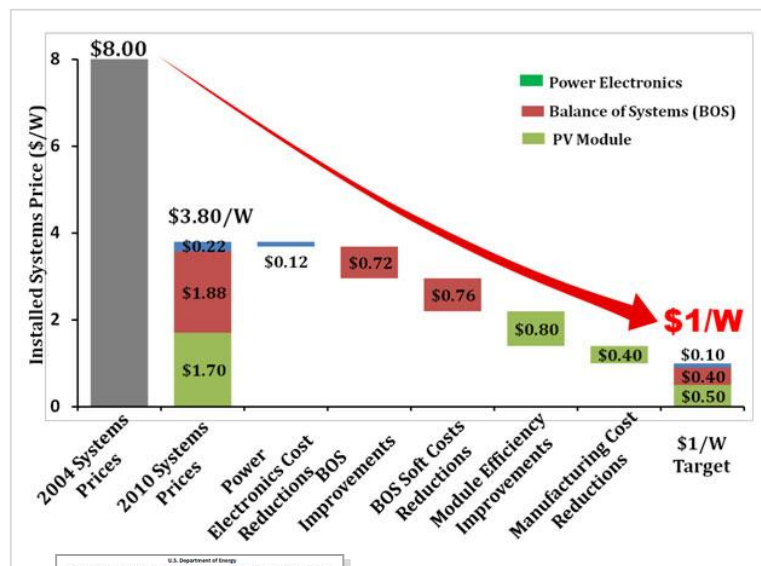
operation & maintenance cost and replacement/repair (\$/Wp·yr)

cost of capital:

- depreciation time (yr)
- interest rate / Return on Investment required (%)

At what cost (price)?

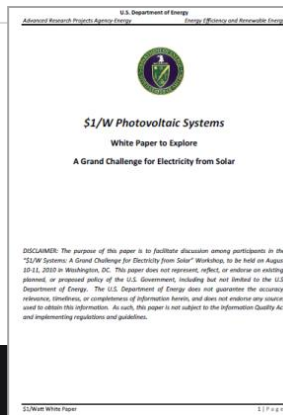
0.05 \$/kWh ~ 0.10 €/kWh (or less):



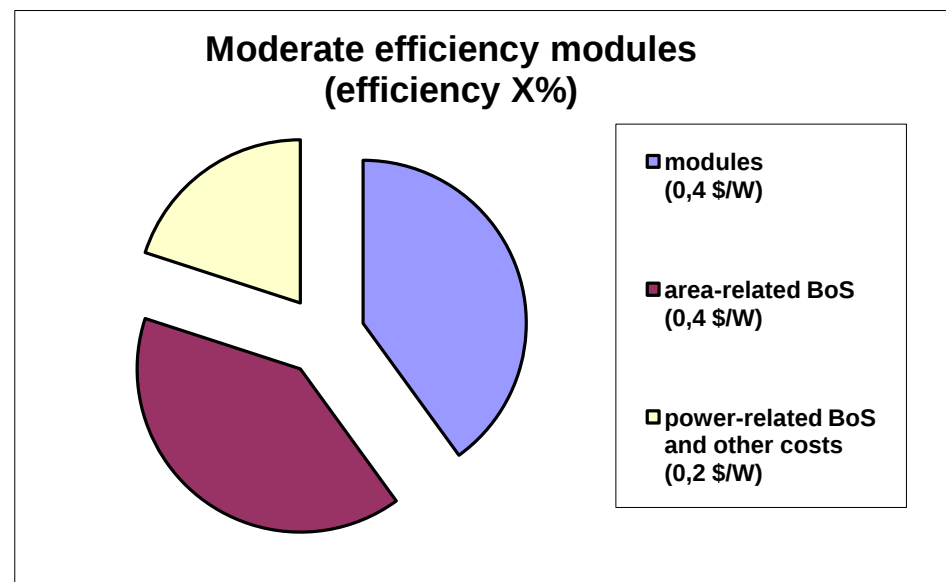
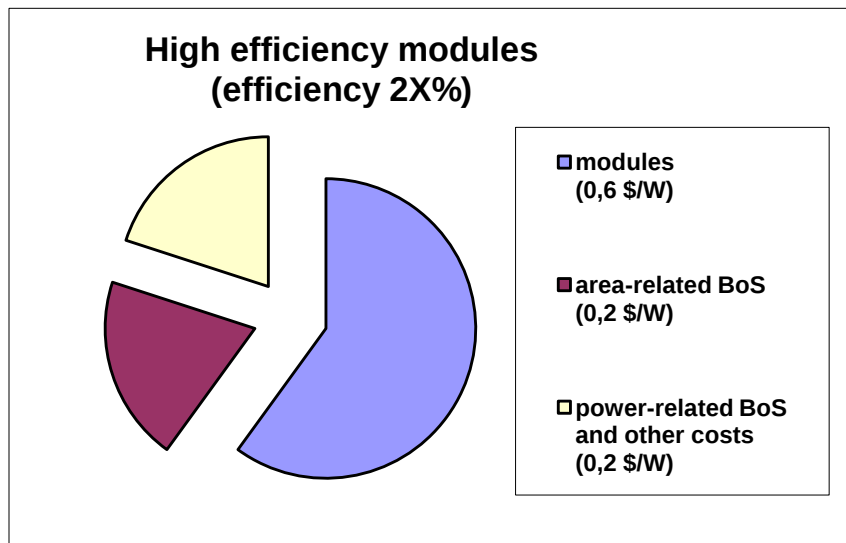
typically

1 \$(€)/Wp

(now ≥ 2 €/Wp)



At what cost (price)? *The value of efficiency (example)*



turn-key system price 1 \$/Wp

↑

→

Under which conditions?

Sustainability:

- Supply chain security (and price stability)
- Cradle-to-cradle approach
- Low (zero, or positive) impact:
 - manufacturing
 - installation
 - operation
 - decommissioning
- Public acceptance



First Solar

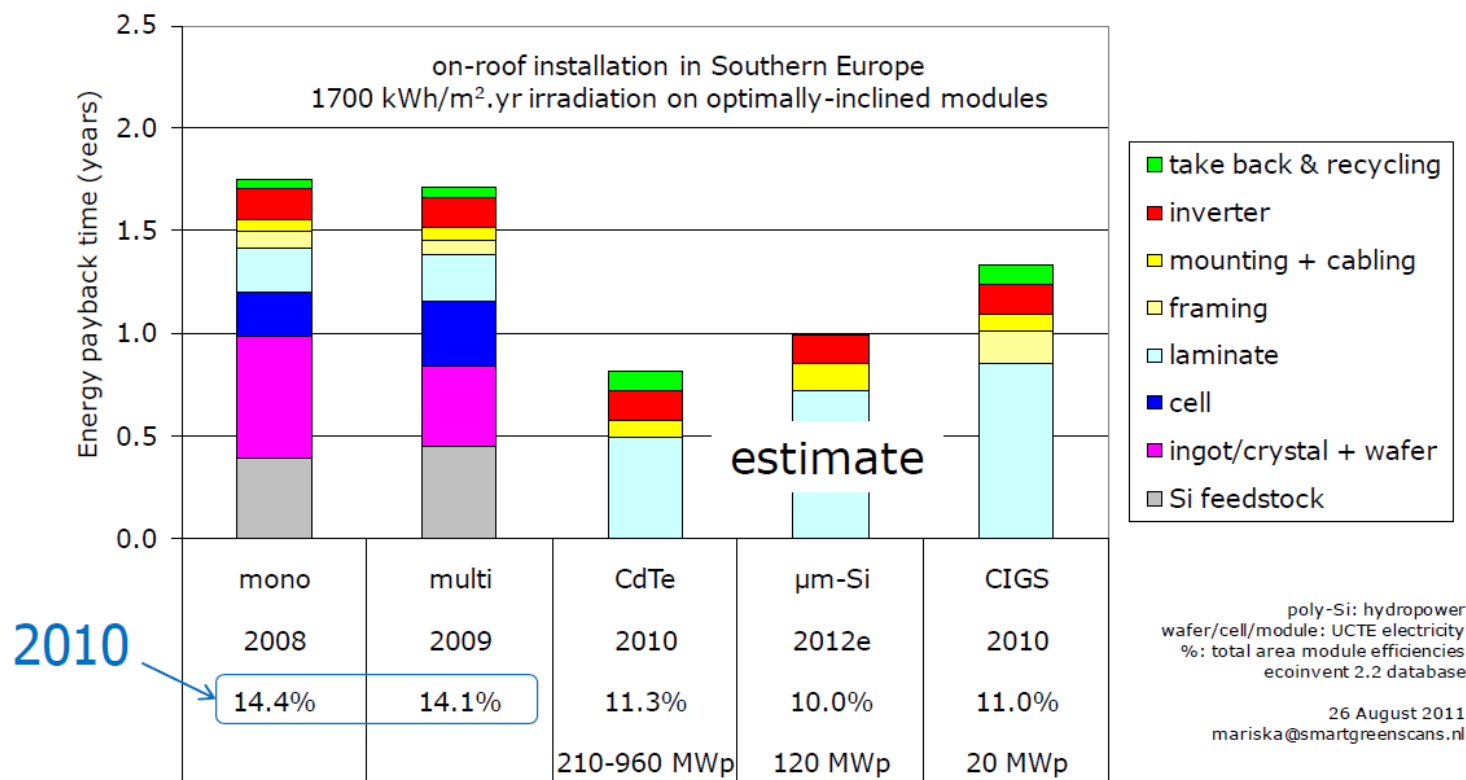
Public acceptance: *not to be taken for granted*



Courtesy
Michael
Marčák

© 2010 Michael Marčák; www.blisty.cz

Energy payback time



Mariska de Wild-Scholten

8 September 2011

10

Contents

The PV challenges quantified

Building blocks for the solution

- technology portfolio & system approaches

Economics and markets

- state of the art and projections

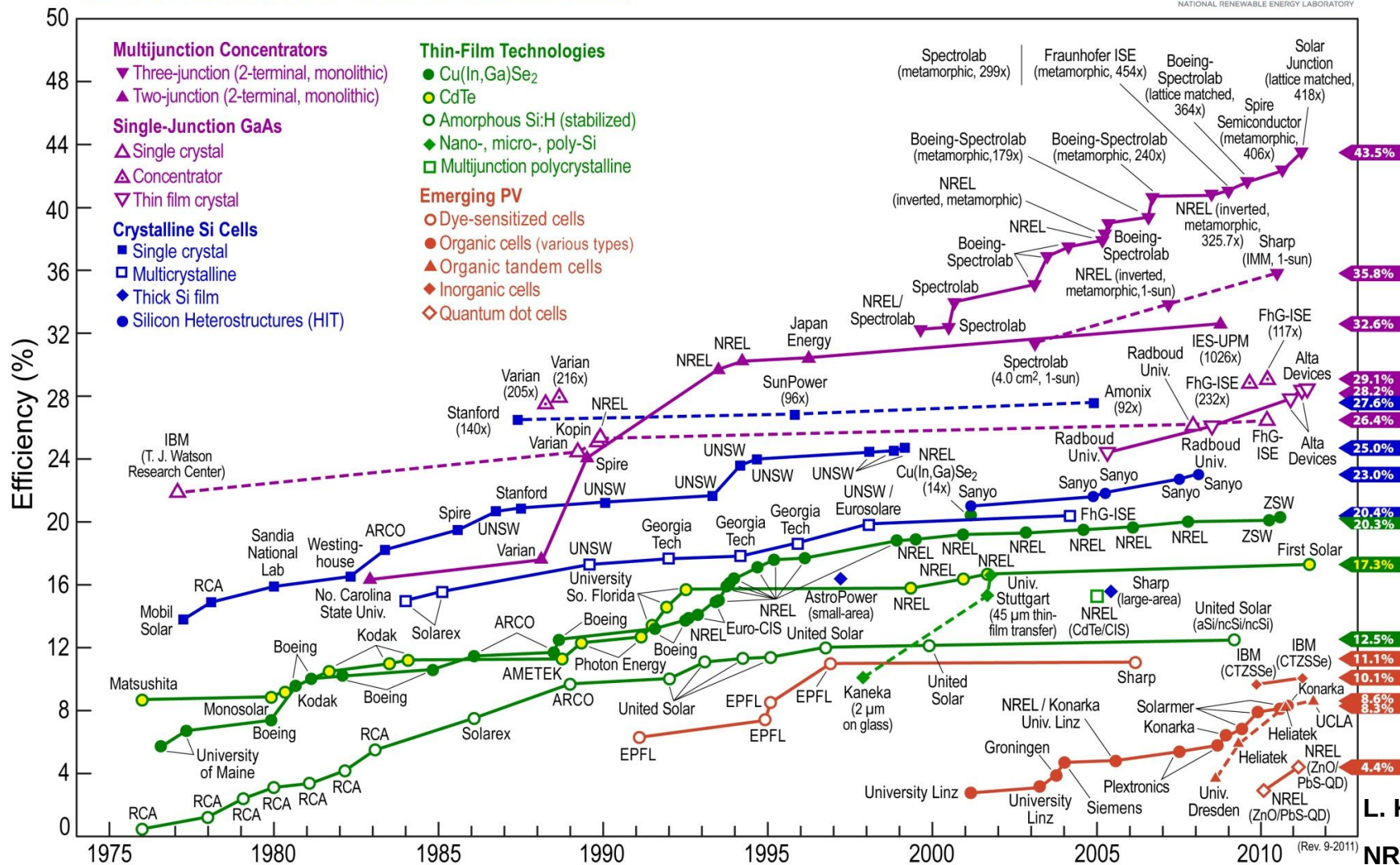
R&D priorities

Crossing the valleys of death

- from incentive-driven to self-sustained markets
- from technology push to market pull

Outlook

Best Research-Cell Efficiencies



L. Kazmerski

NREL, 2011

Cell & module technologies

Trends:

- new cell and module architectures
- high(er) efficiencies

City of the Sun (NL)

Toyota

Commercial (flat plate): wafer-based silicon

- monocrystalline
- multicrystalline

Module efficiencies 14 ~ 20%

Trends:

- increasing scale
- differentiation according to application

Würth Solar

Helianthos

First Solar

Commercial (flat plate): thin films

- amorphous silicon
- copper-indium/gallium-diselenide (CIGS)
- cadmium telluride (CdTe)

Module efficiencies 7 ~ 13%

Trends:

- commercial applications taking off
- (even) smaller gap lab/fab efficiencies

Concentrator):

III-V semiconductors

Module efficiencies 25 ~ 30%

Cell & module technologies

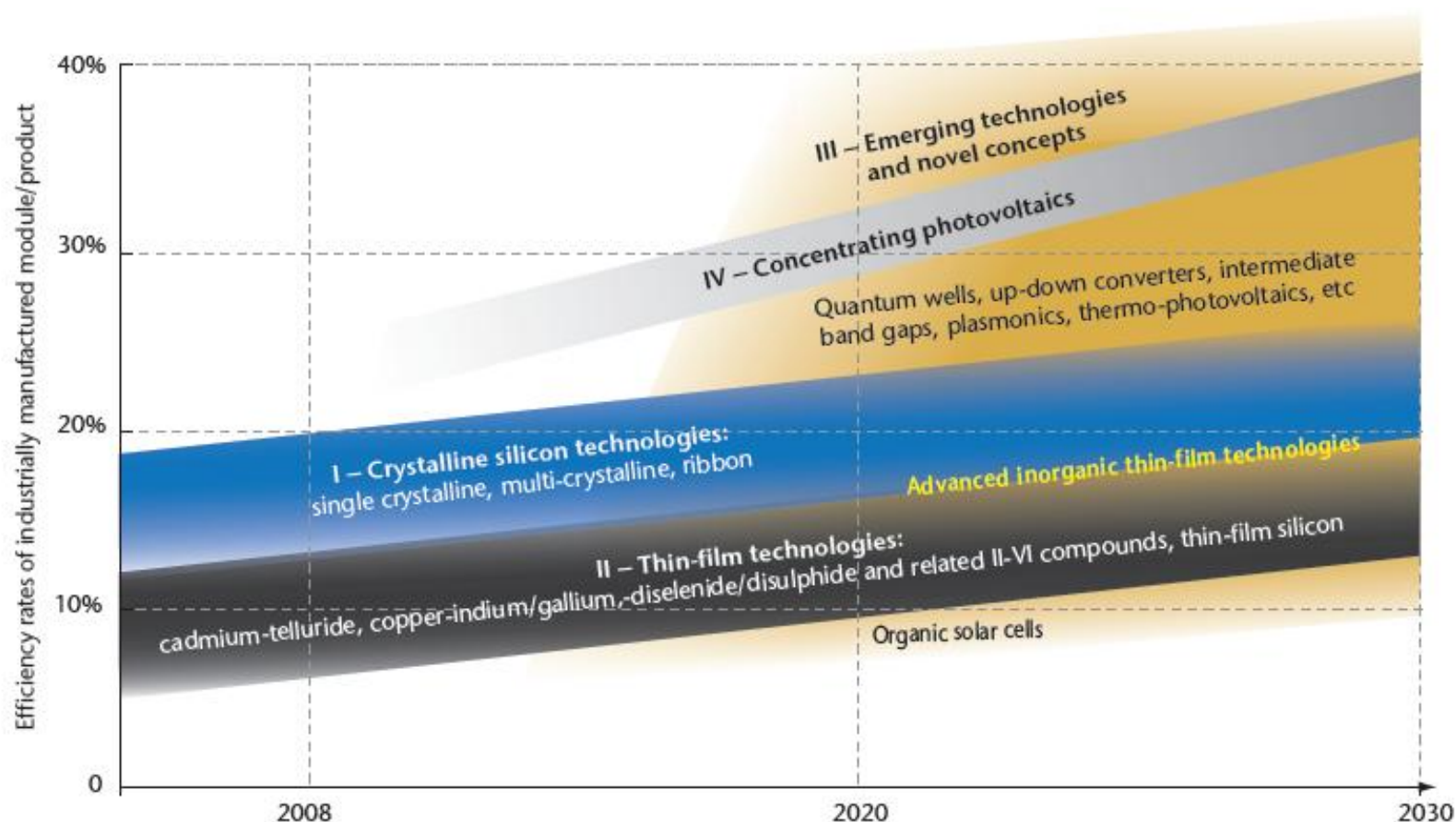
Trends:

- applications of nanotechnology
- synergy with other fields of technology

and novel technologies:

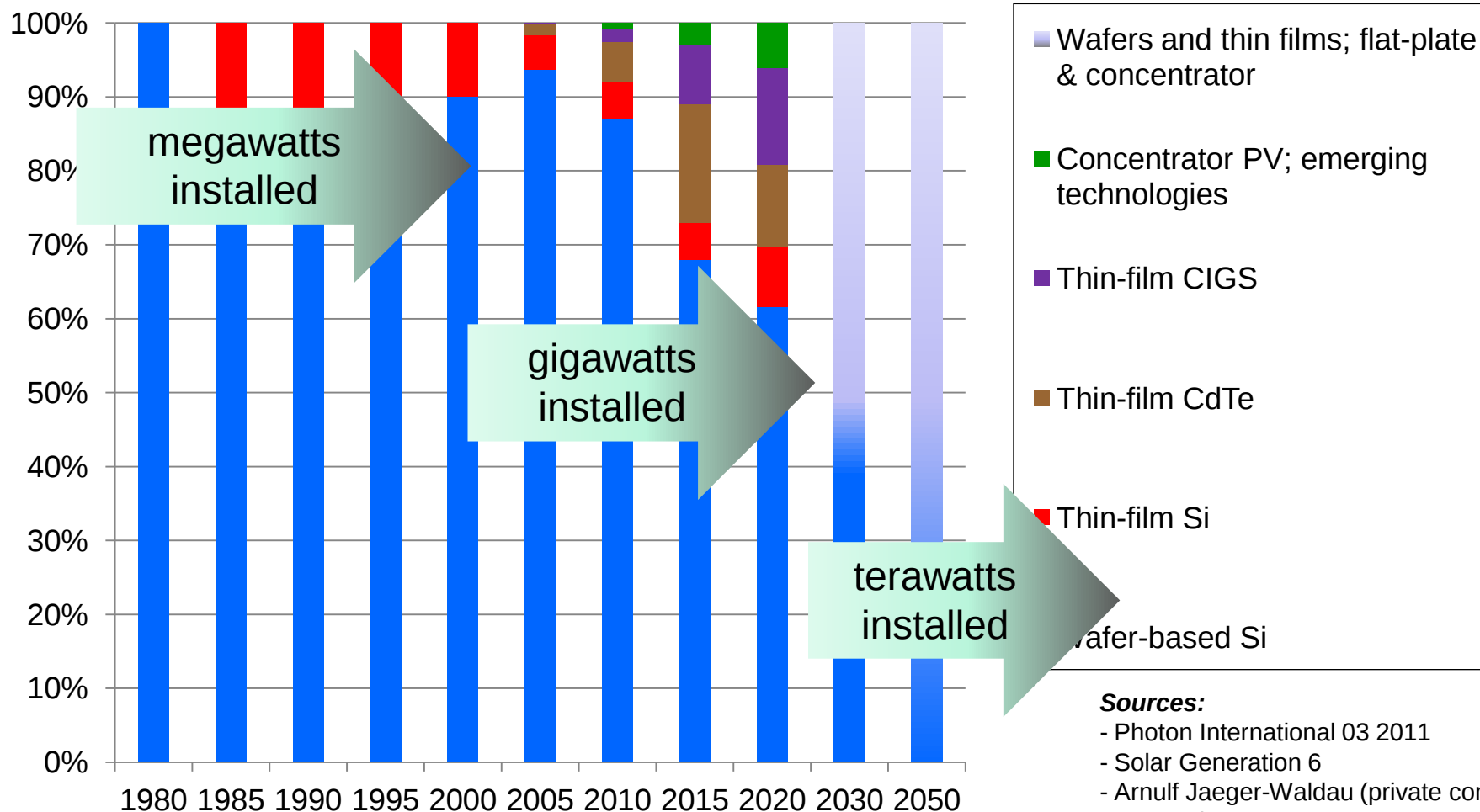
- low-cost concepts
- technologies for new applications)
- high-efficiency concepts

Evolution of technology portfolio and module efficiencies (IEA PV Roadmap, 2010)



Source: IEA PVPS.

PV technology shares



System approaches

- (k)Wp to GWp
- stand-alone, grid-connected, minigrid
- BAPV, BIPV, ground based, and more
- single-purpose or multifunctional
- PV-only or hybrid (PV-T, PV-wind, etc.)
- fixed orientation, one & two-axis tracking
- modular or central design
- *and more*



Sharp Corp.



Mun. Heerhugowaard



Enel



Phoenix Solar

Contents

The PV challenges quantified

Building blocks for the solution

- technology portfolio & system approaches

Economics and markets

- state of the art and projections

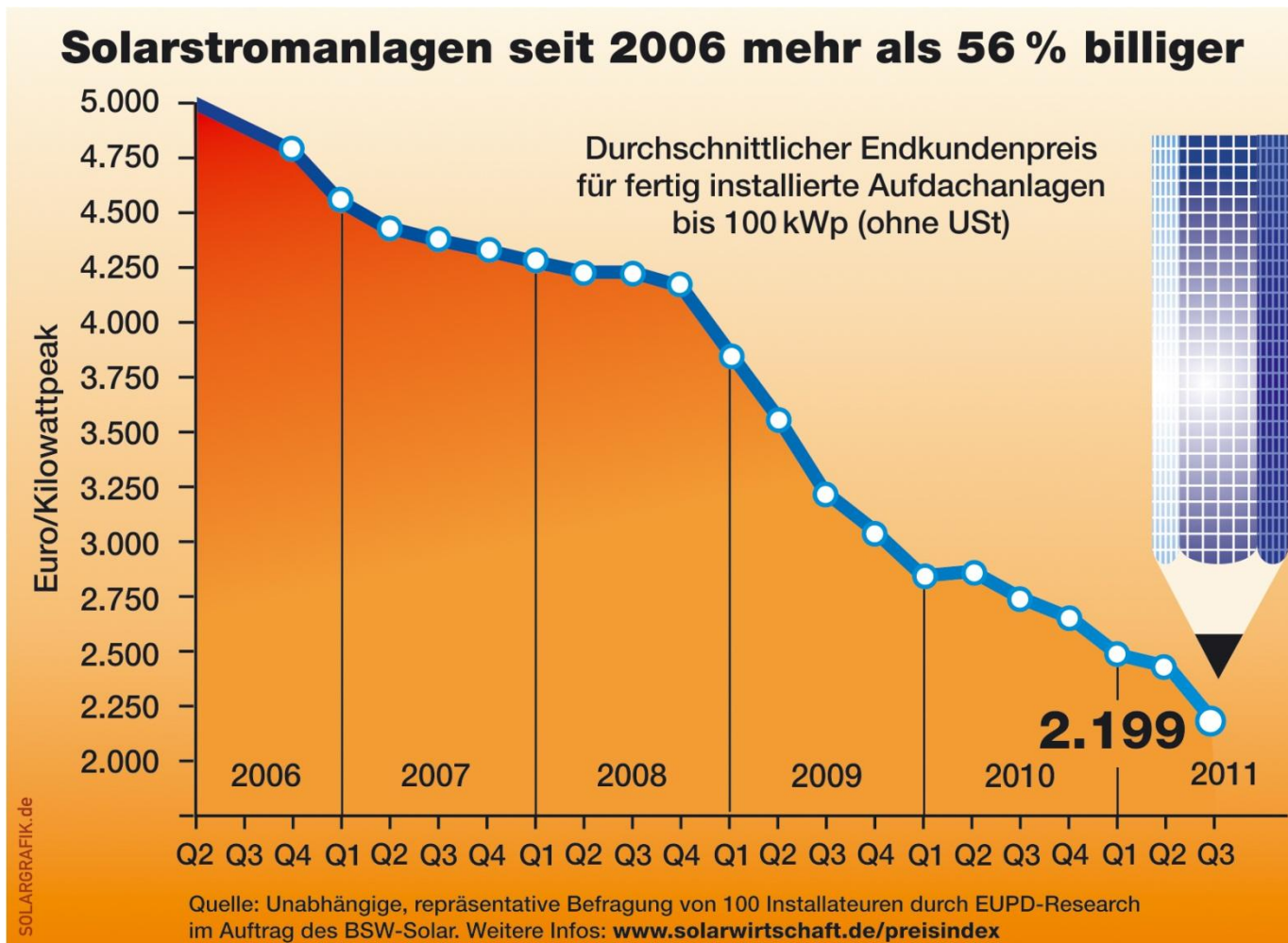
R&D priorities

Crossing the valleys of death

- from incentive-driven to self-sustained markets
- from technology push to market pull

Outlook

PV system price development – German rooftops (BSW-Solar, 2011)



Price evolution solar modules (Europe)

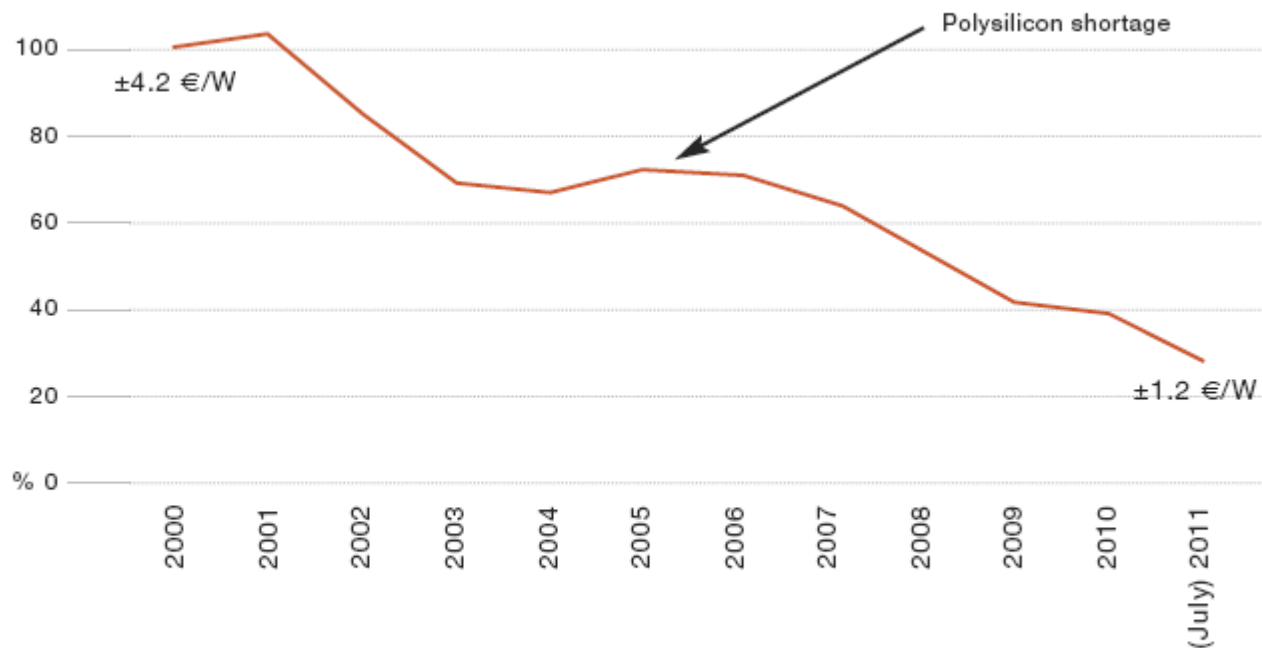
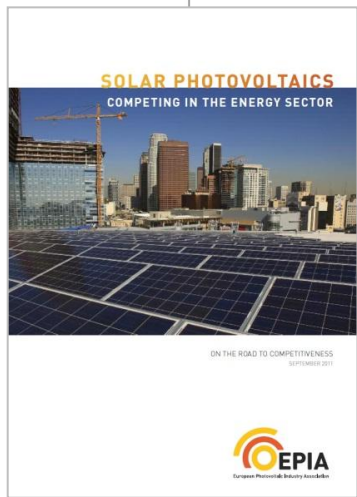
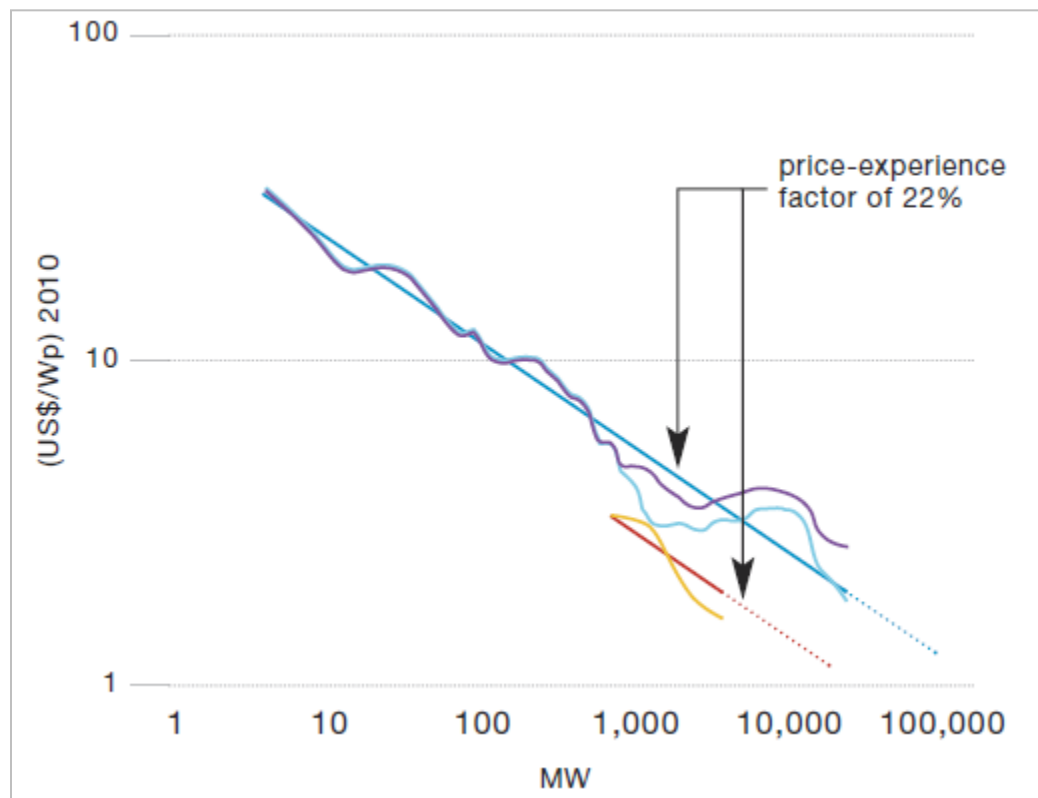


Figure 3 - Evolution of the average PV module price in Europe

source: Price data based on Paula Mints (Navigant Consulting).

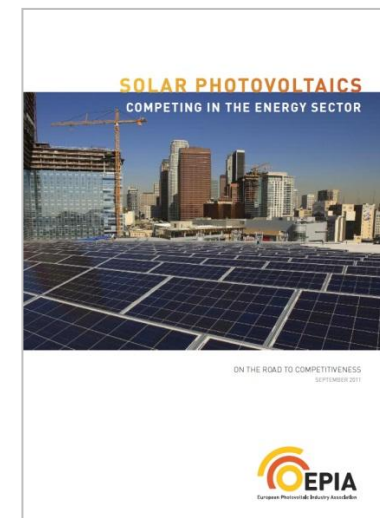
Price-experience curves solar modules

the combined effect of volume and innovation

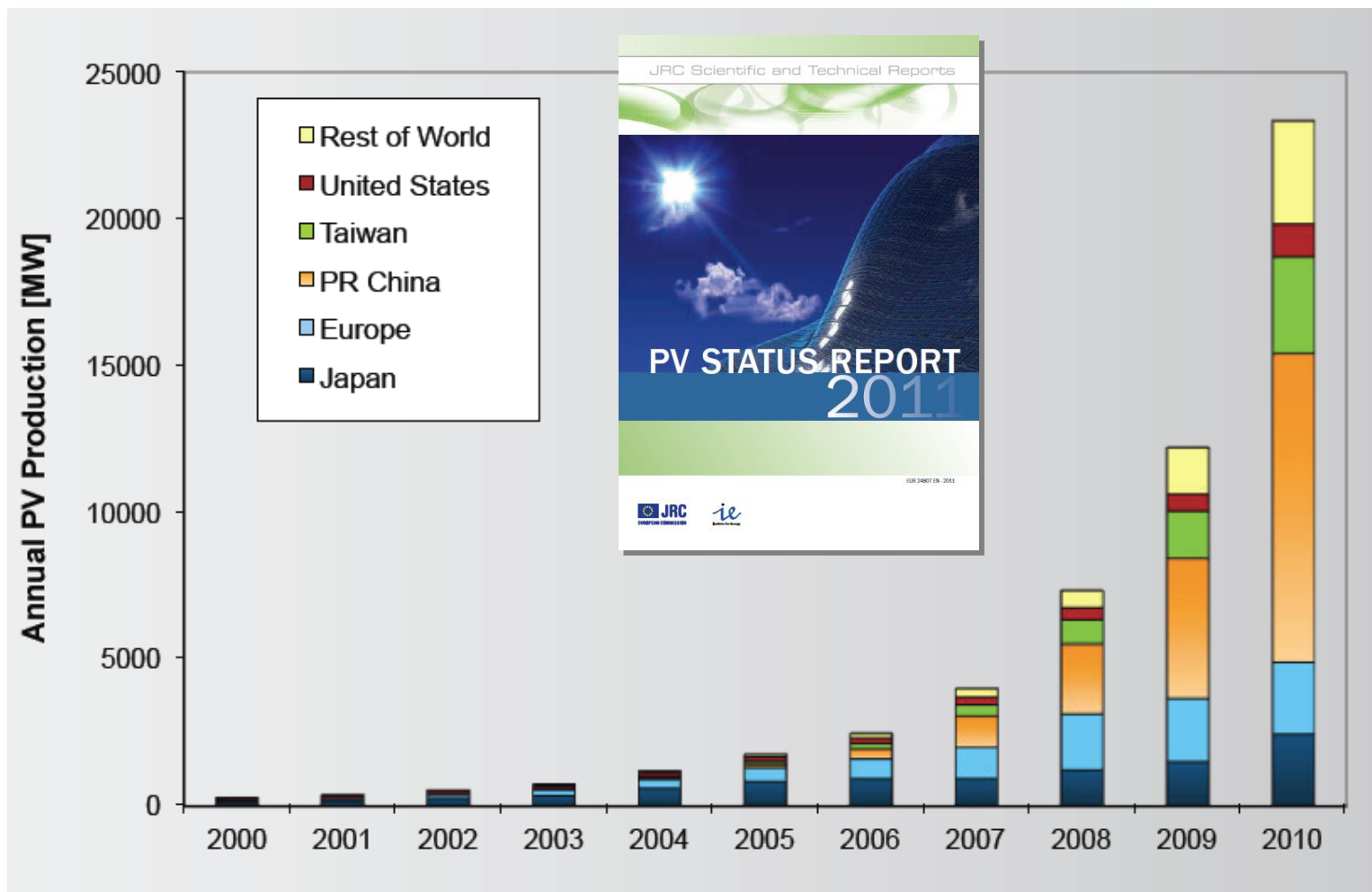


- c-Si LOW
- c-Si HIGH
- c-Si TREND
- TF
- TF TREND

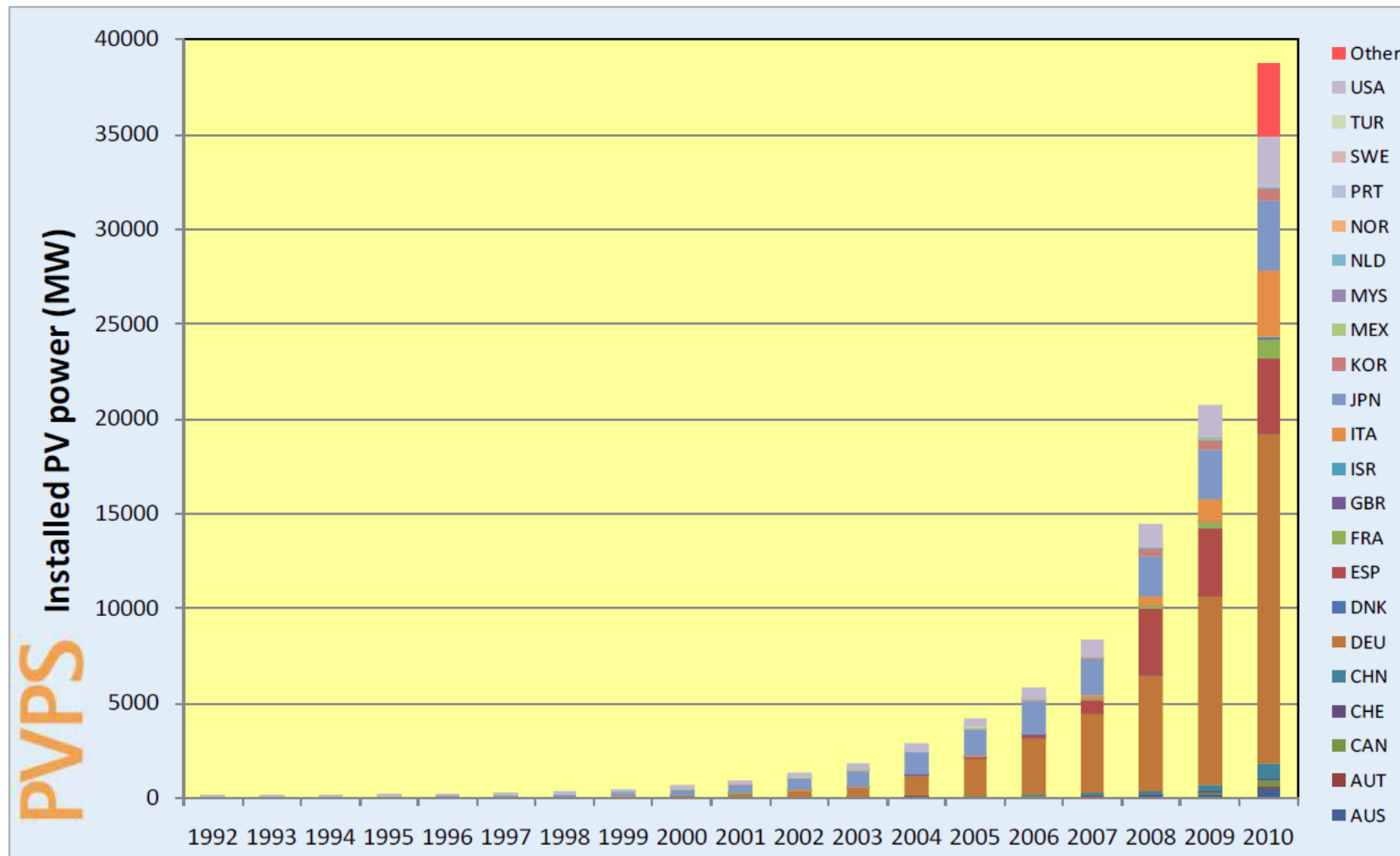
source: Navigant Consulting, EPIA.



PV cell and module production

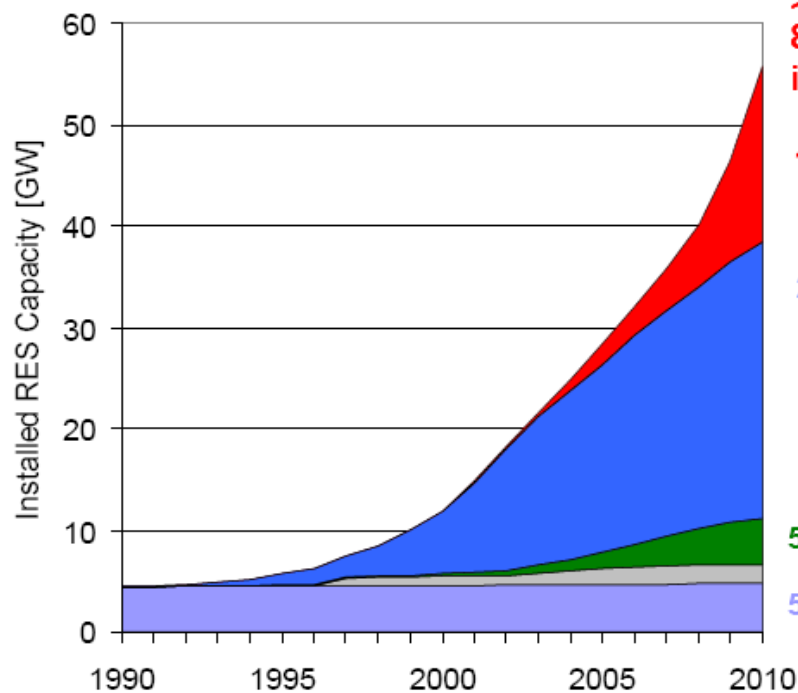


Cumulative installed capacity (IEA PVPS, 2011)



Germany leads the way

Increase of Renewable Energy Sources in Germany 1990 - 2010



June 2011:
> 900,000 plants
80% of the capacity
in low voltage grids

17 GW PV

27 GW Wind

5 GW Biomass

5 GW Hydro



Courtesy
M. Lippert,
SAFT

Martin Braun
@ EU PV TP General Assembly
(Brussels, 2011)

Data Source: BMU, March 2011

Prof. Dr.-Ing. Martin Braun
„The Development of Smart Grids - High Penetration of PV into the Grid“
6th General Assembly of the European Photovoltaic Technology Platform
30 June 2011 – European Parliament, Brussels, Belgium

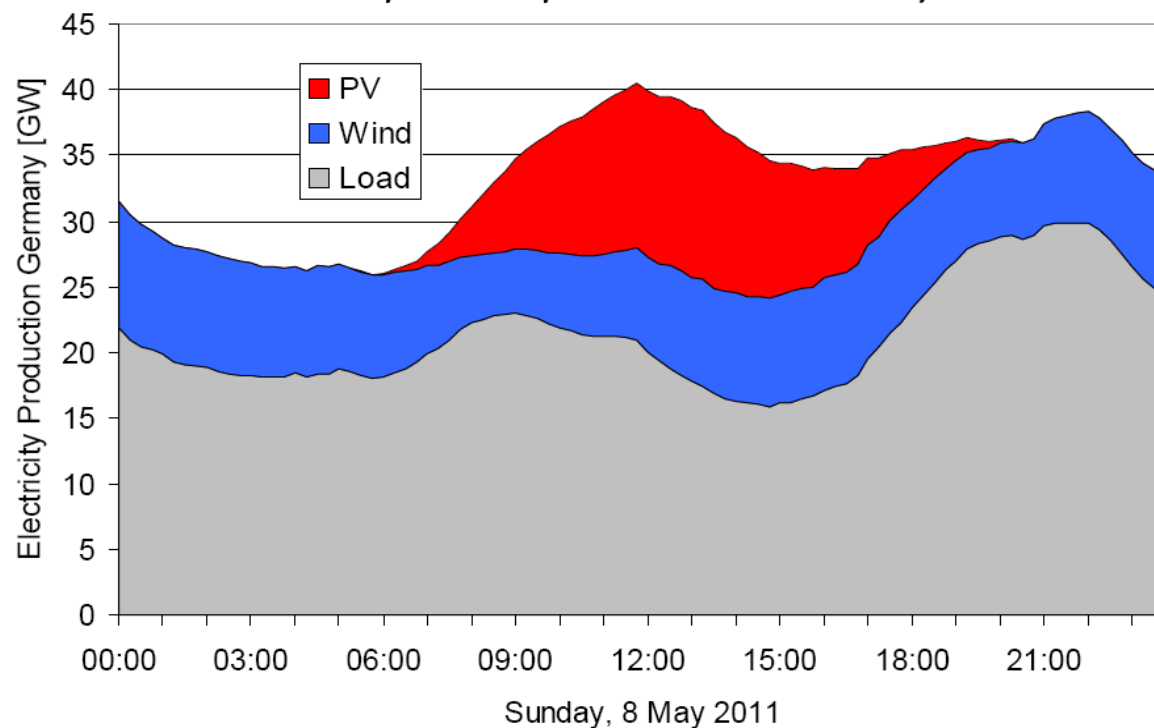
© Fraunhofer IWES

4



PV is far beyond a niche already

Contribution of PV on 8 May 2011 in Germany
(Estimation: 13 GW, >30%, PV+Wind: >50%)



Martin Braun
@ EU PV TP General Assembly
(Brussels, 2011)

Source: Online Information of German TSOs

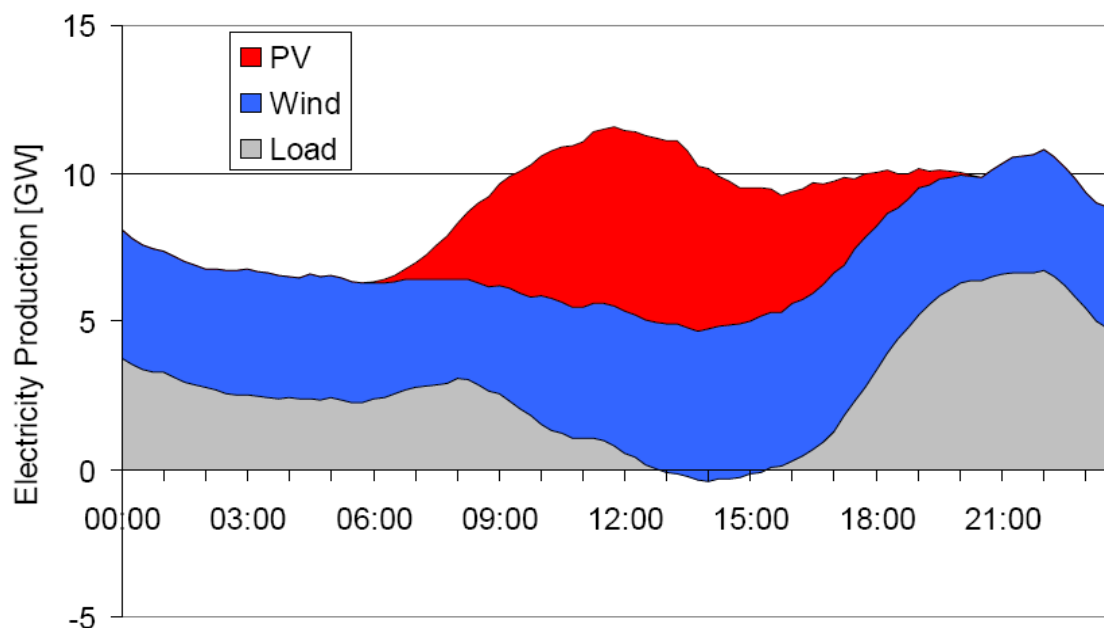
Prof. Dr.-Ing. Martin Braun
„The Development of Smart Grids - High Penetration of PV into the Grid“
6th General Assembly of the European Photovoltaic Technology Platform
30 June 2011 – European Parliament, Brussels, Belgium

© Fraunhofer IWES

7

PV is far beyond a niche already

Contribution of PV on 8 May 2011 in TenneT control area
(Estimation: 6 GW, > 50%, PV+Wind: > 100%)



Sunday, 8 May 2011

Martin Braun
@ EU PV TP General Assembly
(Brussels, 2011)

Source: <http://www.tennetso.de>

Prof. Dr.-Ing. Martin Braun
„The Development of Smart Grids - High Penetration of PV into the Grid“
6th General Assembly of the European Photovoltaic Technology Platform
30 June 2011 – European Parliament, Brussels, Belgium

© Fraunhofer IWES

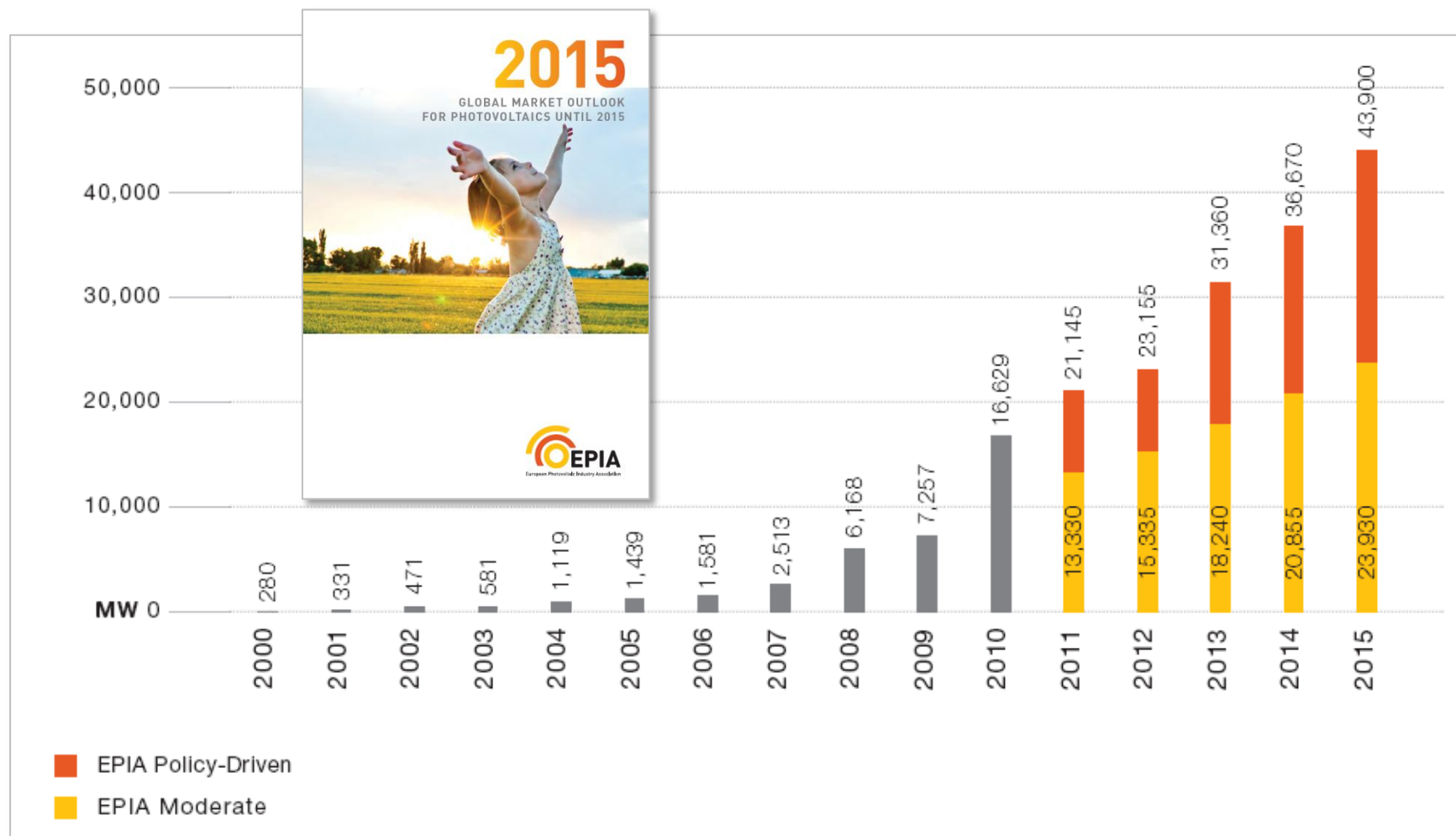
8

Universität
Stuttgart

IEH

Fraunhofer
IWES

Projected annual installed capacity (EPIA, May 2011)

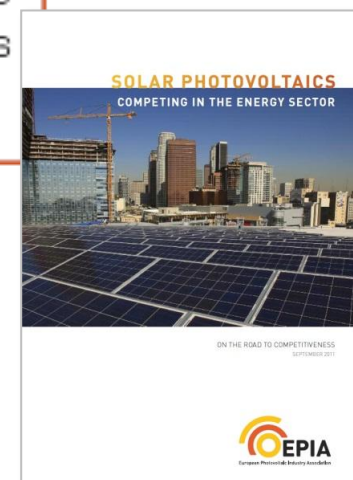


A competitive solution well before 2020

Competitiveness is analysed by comparing PV's generation cost with the PV revenues (dynamic grid parity) and/or with the generation cost of other electricity sources (generation value competitiveness).

“Dynamic grid parity” is defined as the moment at which, in a particular market segment in a specific country, the present value of the long-term revenues (earnings and savings) of the electricity supply from a PV installation is equal to the long-term cost of receiving traditionally produced and supplied power over the grid.

“Generation value competitiveness” is defined as the moment at which, in a specific country, adding PV to the generation portfolio becomes equally attractive from an investor's point of view to investing in a traditional and normally fossil-fuel based technology.



Projected development of generation costs (Levelized Cost of Electricity; LCoE)

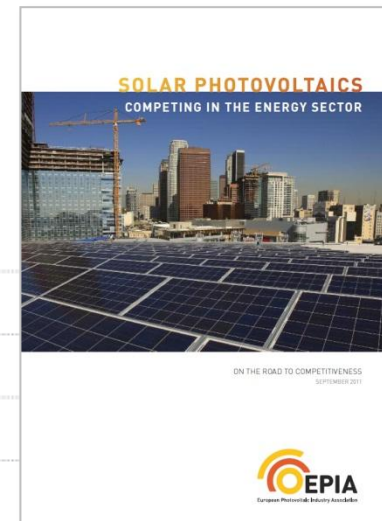
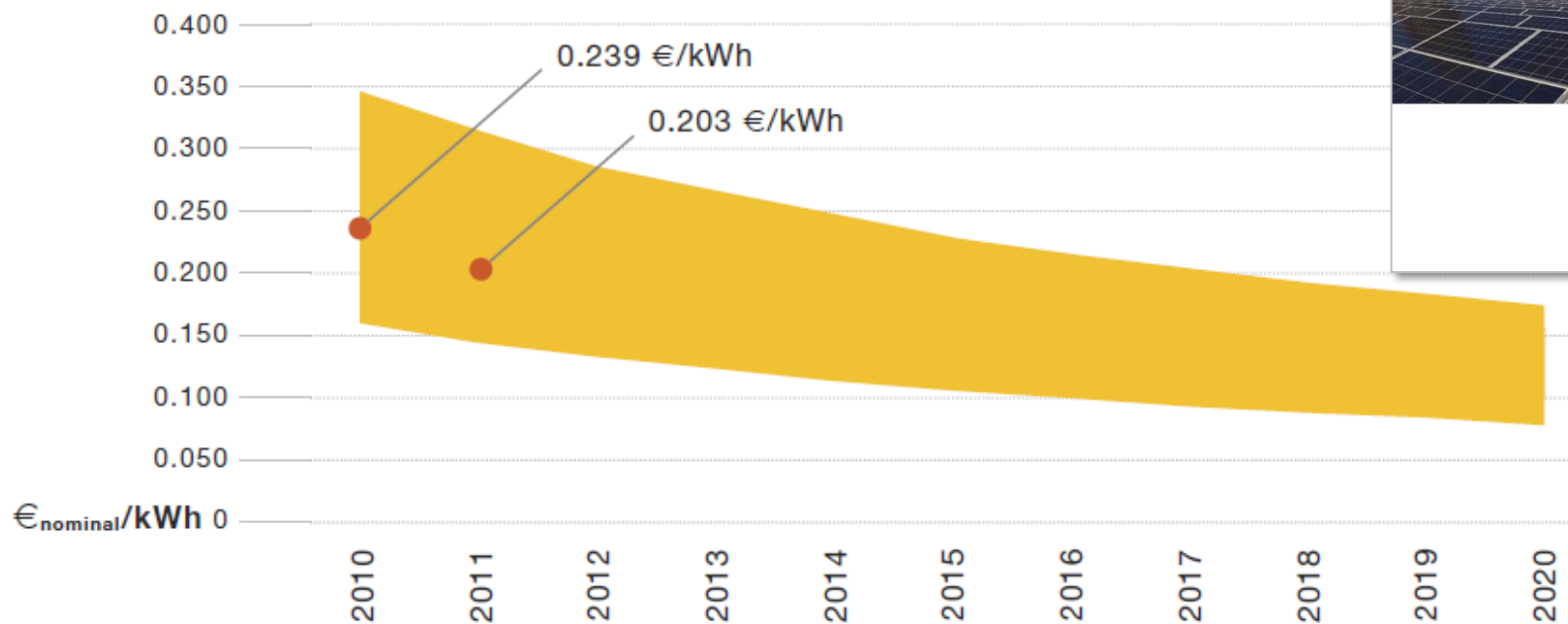


Figure 7 - European PV LCOE range projection 2010-2020

Competitive position solar electricity (“dynamic grid parity”): *residential systems*

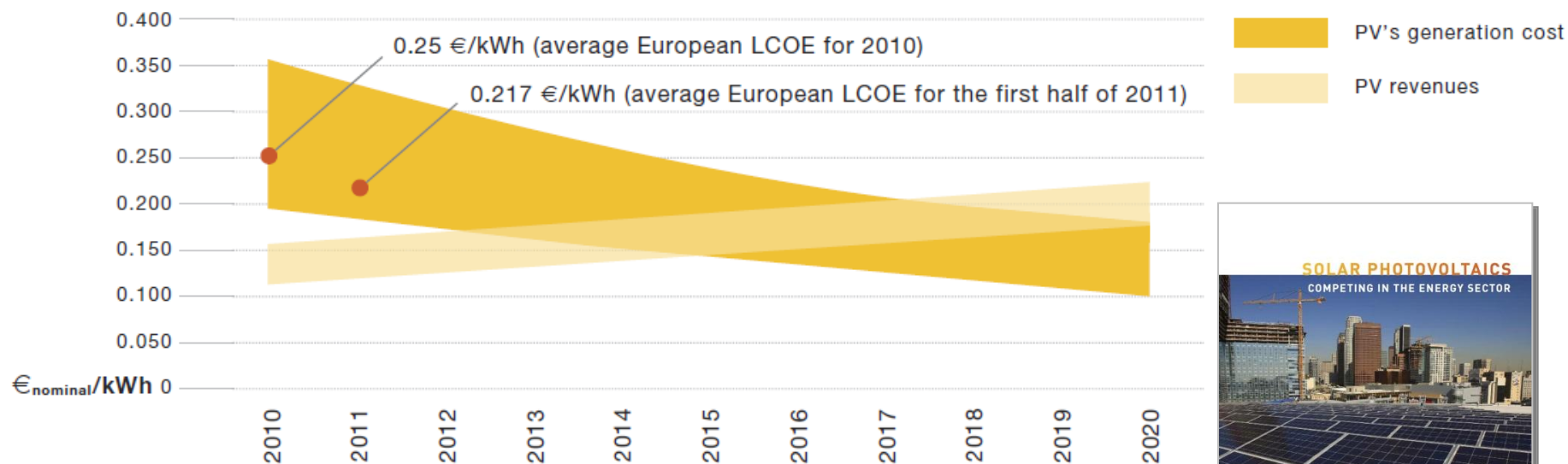
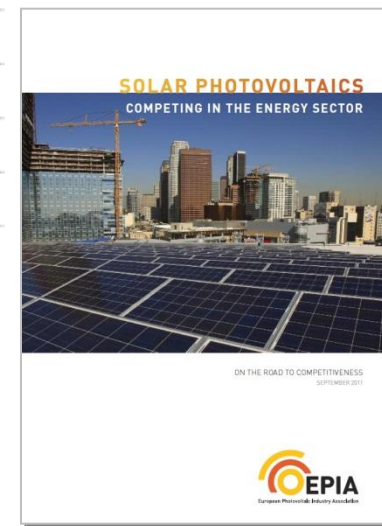


Figure 12A - Dynamic grid parity for residential PV systems in Europe



Competitive position solar electricity (“dynamic grid parity”): power plants (CCGT)

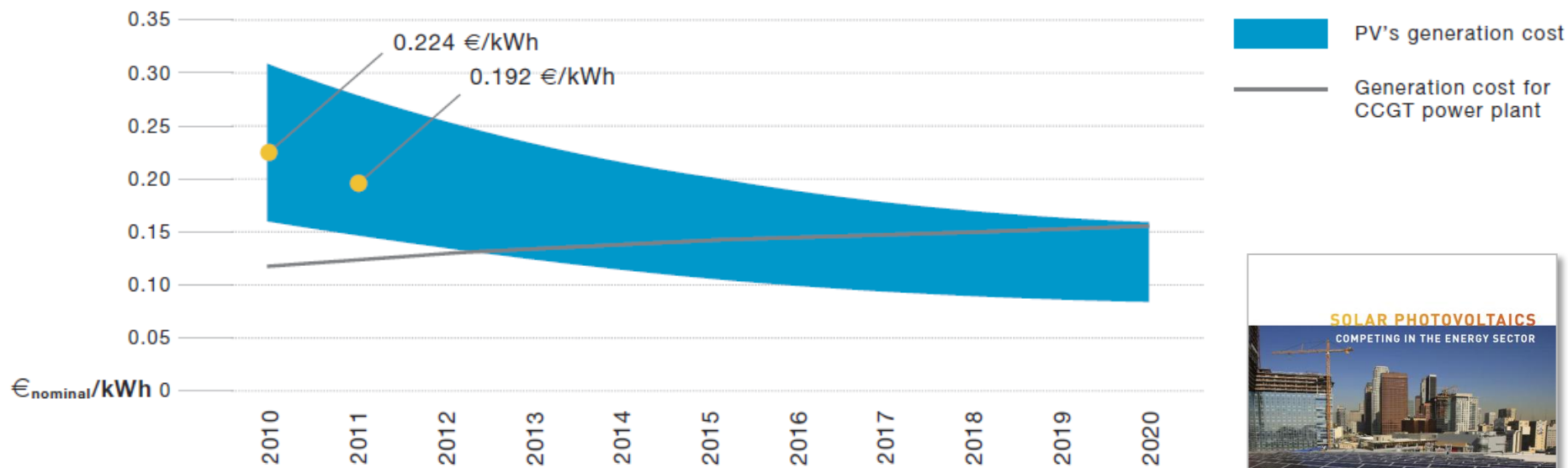
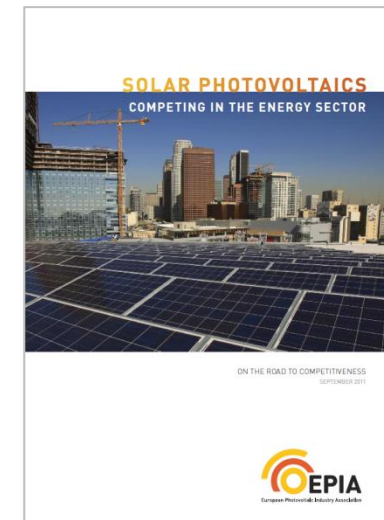


Figure 12D - Generation value competitiveness of large ground-mounted applications in Europe (comparison with CCGT power plant)



USA DoE SunShot Initiative

Cost-competitive utility-scale PV by 2020

*At a total installed system cost of utility solar equivalent to the wholesale cost of electricity from fossil fuels — approximately **\$0.05–\$0.06 per kilowatt-hour (kWh)** — PV would be broadly competitive across the United States without any subsidies. At \$0.05–\$0.06 per kWh, the **system cost** is approximately **\$1 per watt**.*

U.S. Department of Energy
Advanced Research Projects Agency-Energy Energy Efficiency and Renewable Energy



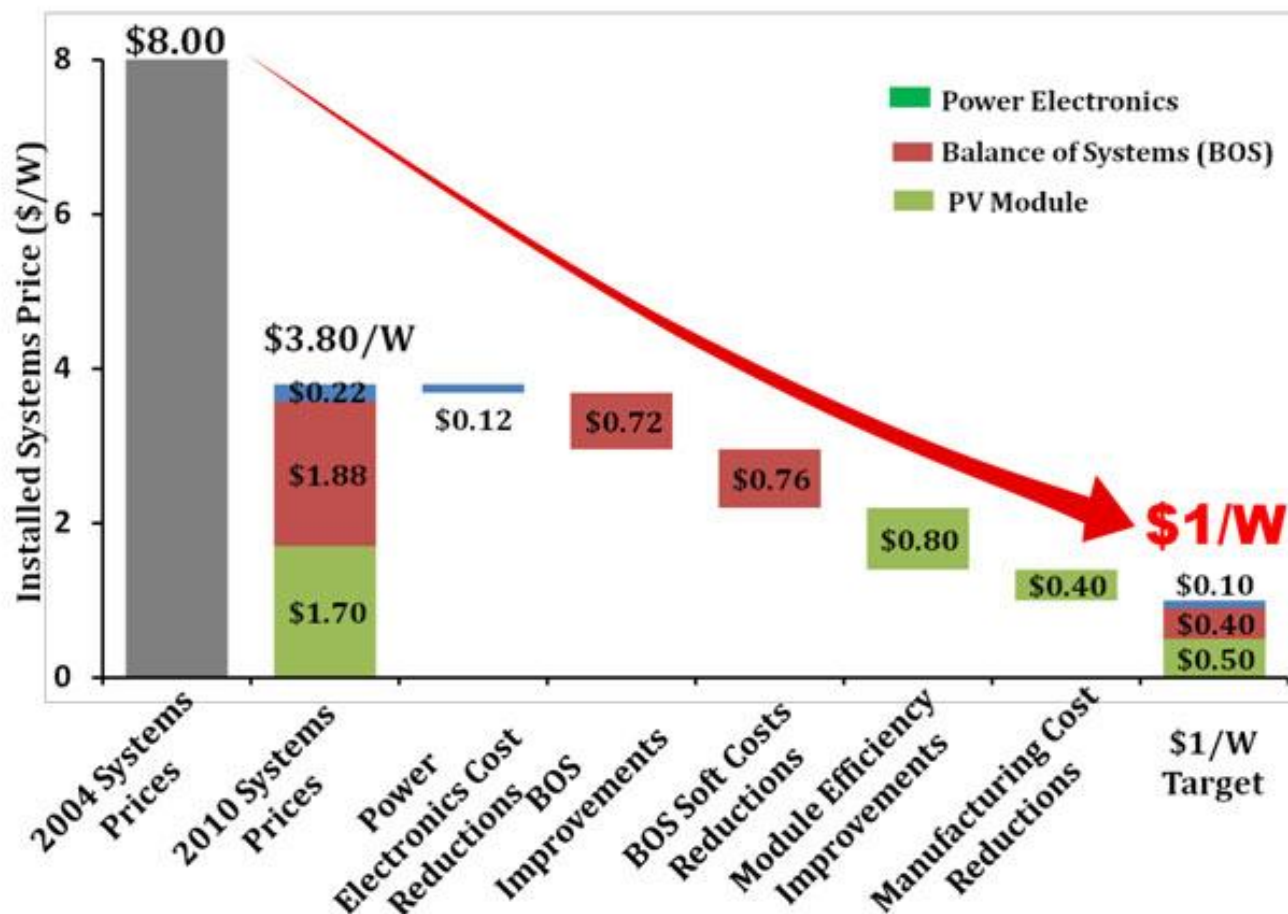
\$1/W Photovoltaic Systems

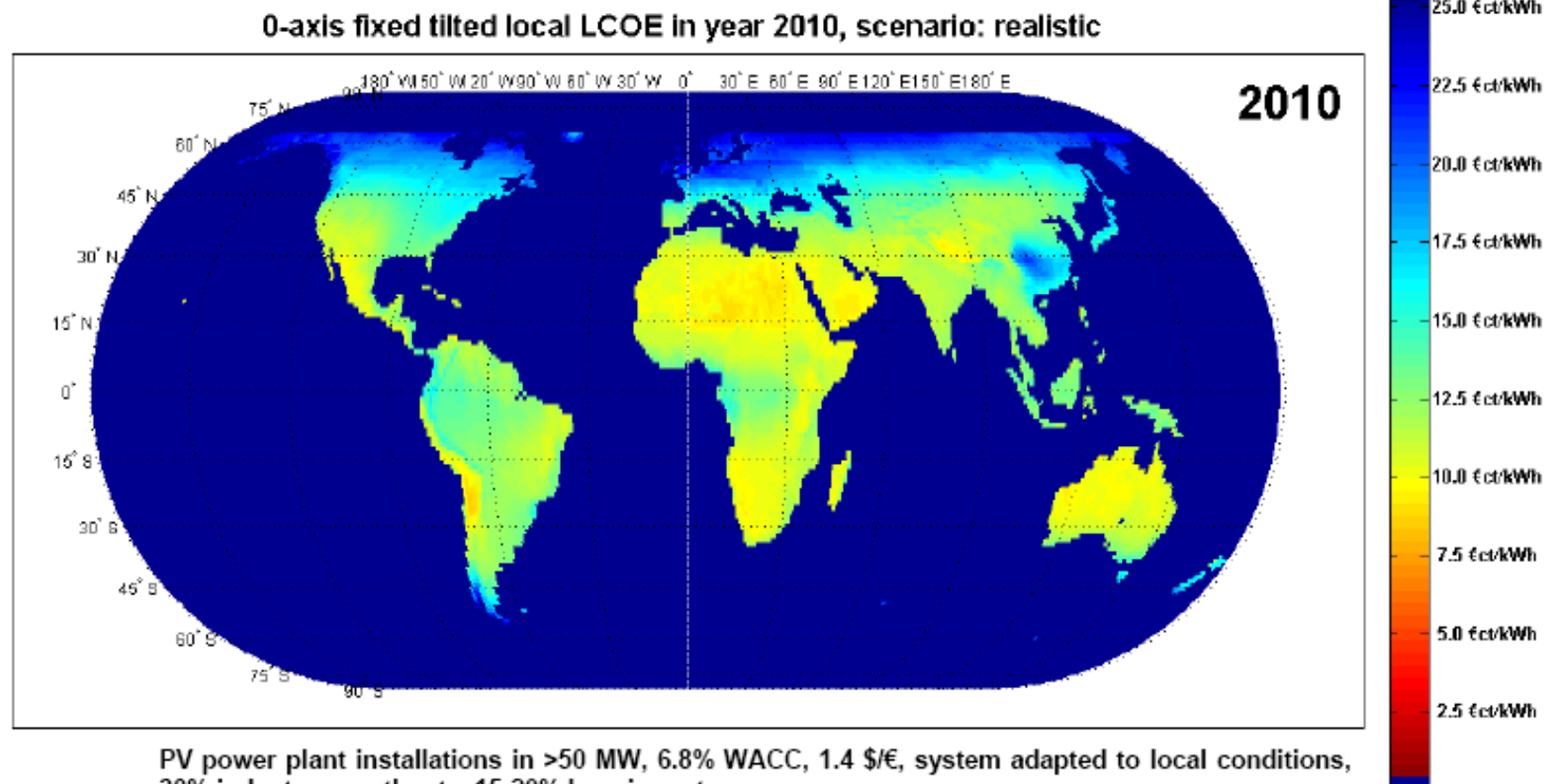
White Paper to Explore

A Grand Challenge for Electricity from Solar

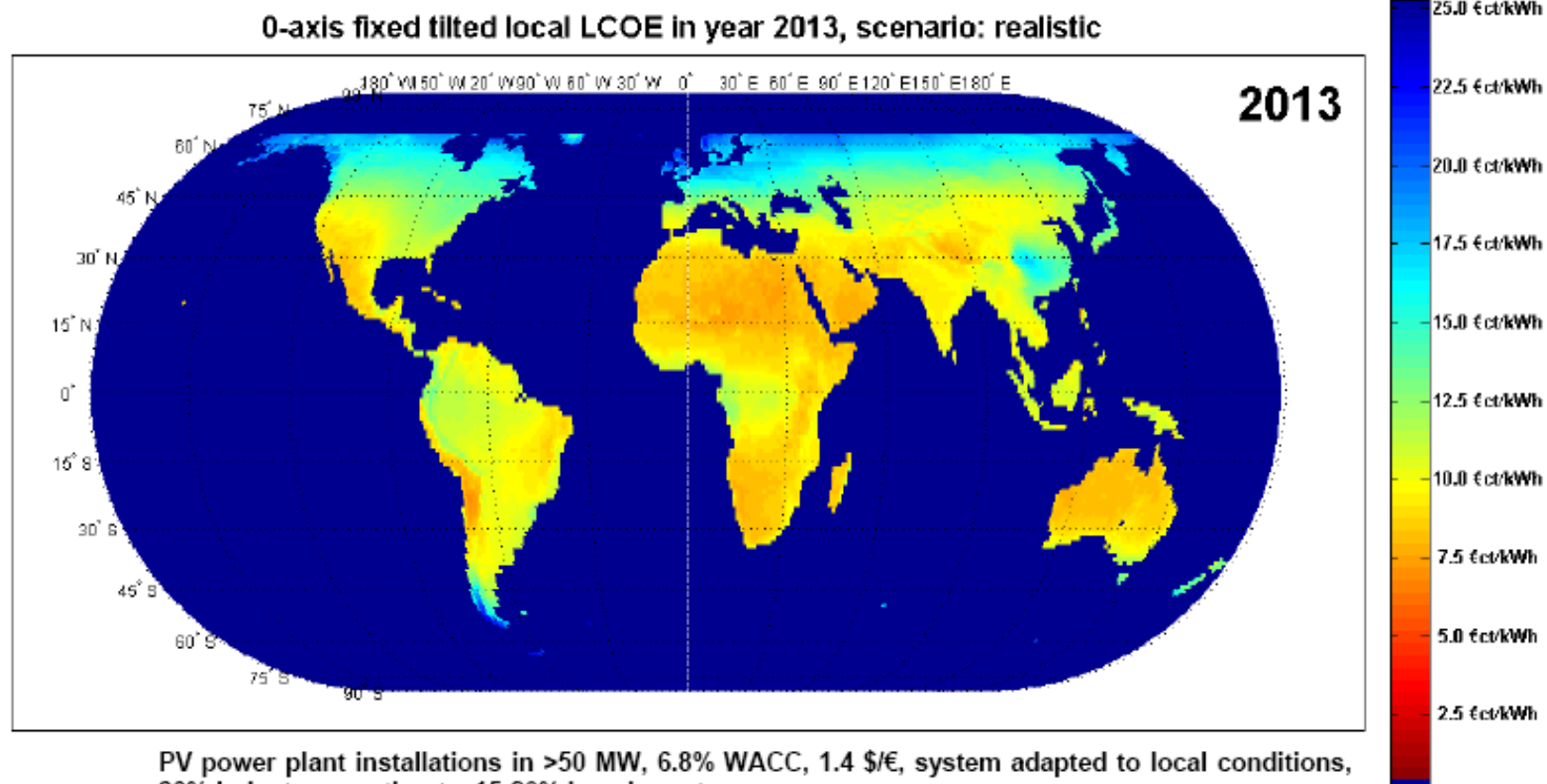
USA DoE SunShot Initiative

Cost-competitive utility-scale PV by 2020



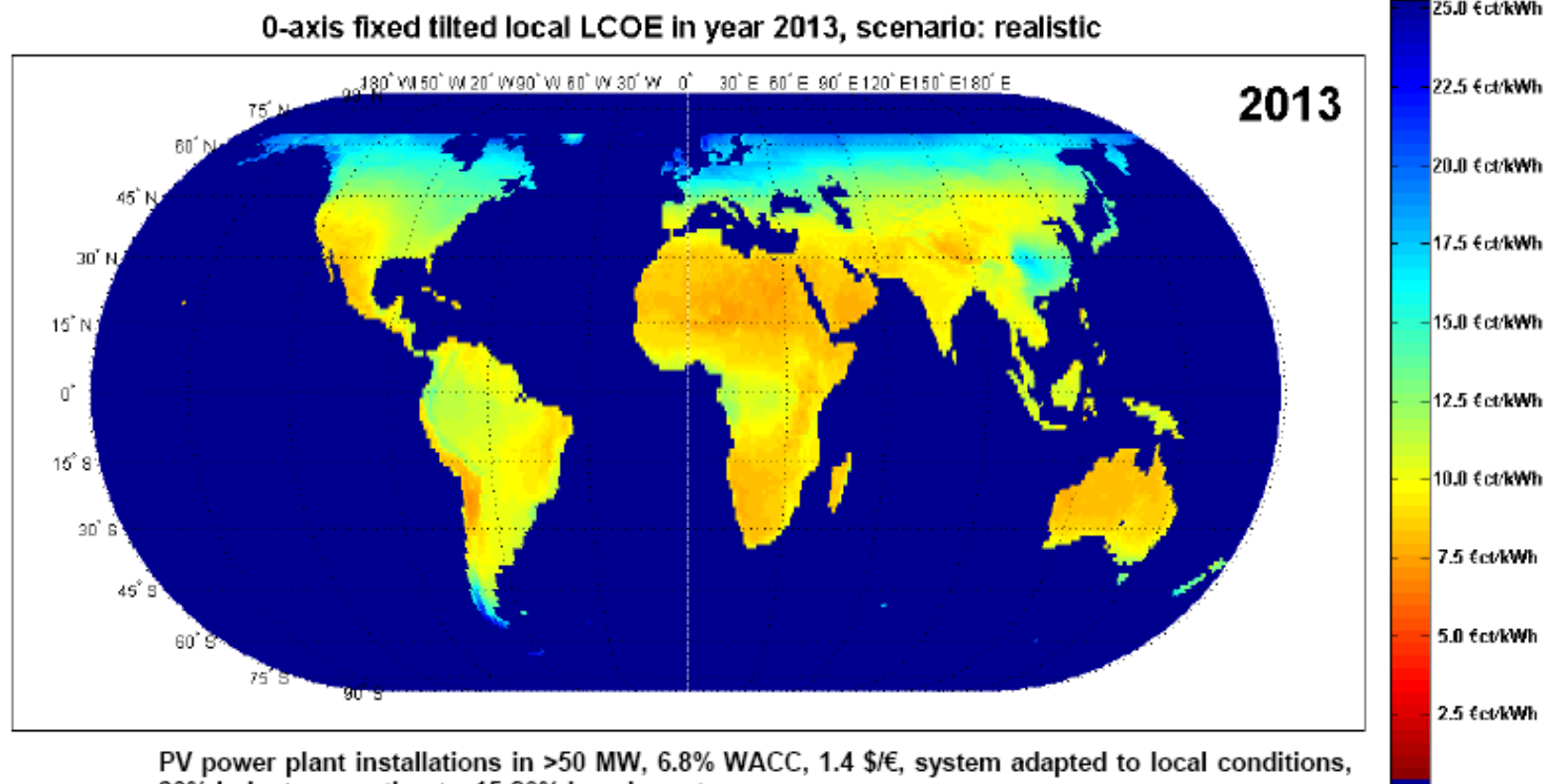


source: Breyer Ch. et al., 2010. Fuel-Parity: New Very Large and Sustainable Market Segments for PV Systems, IEEE EnergyCon, Manama, December 18–22



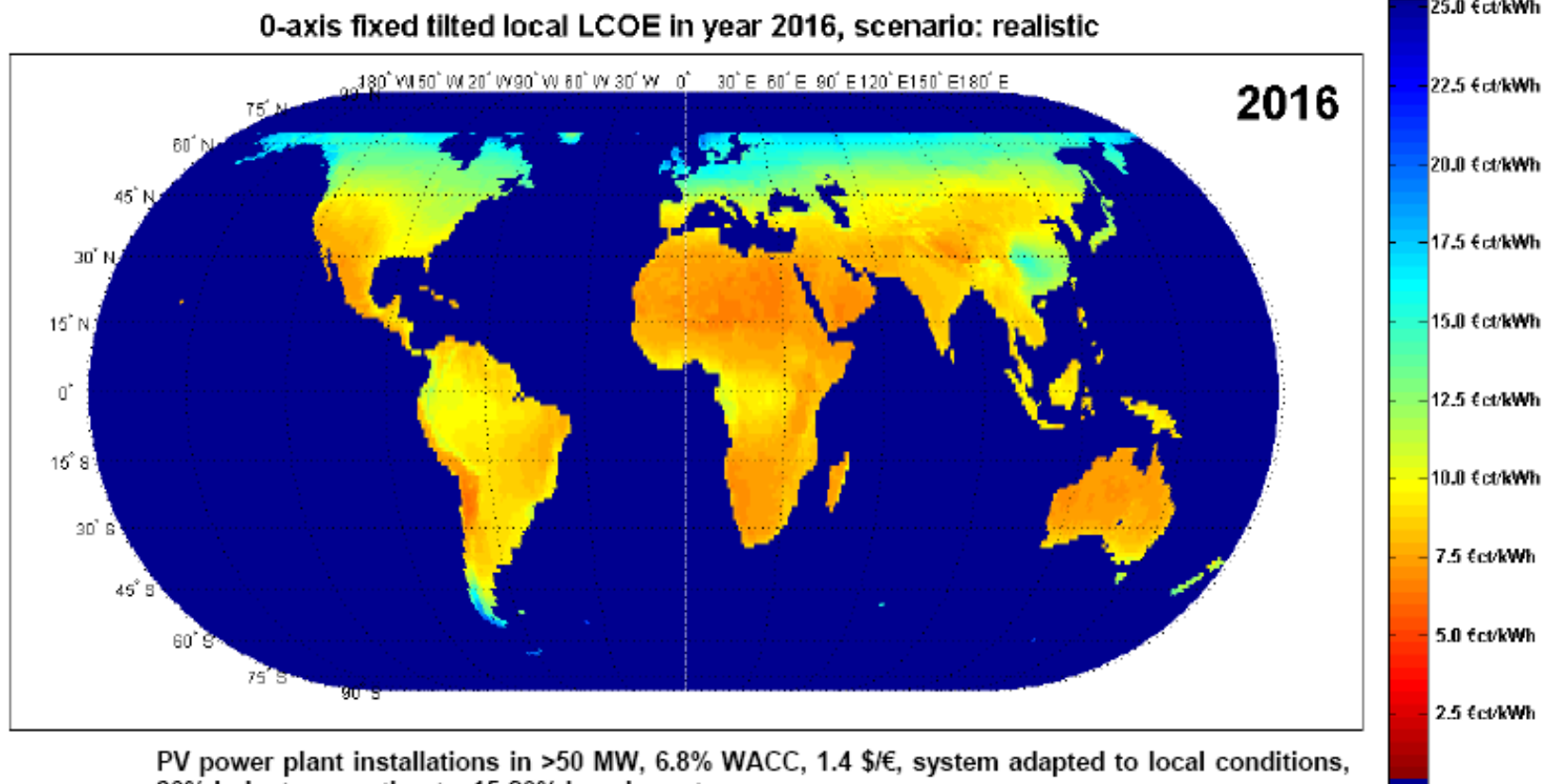
PV power plant installations in >50 MW, 6.8% WACC, 1.4 \$/€, system adapted to local conditions, 30% industry growth rate, 15-20% learning rate

source: Breyer Ch. et al., 2010. Fuel-Parity: New Very Large and Sustainable Market Segments for PV Systems, IEEE EnergyCon, Manama, December 18–22



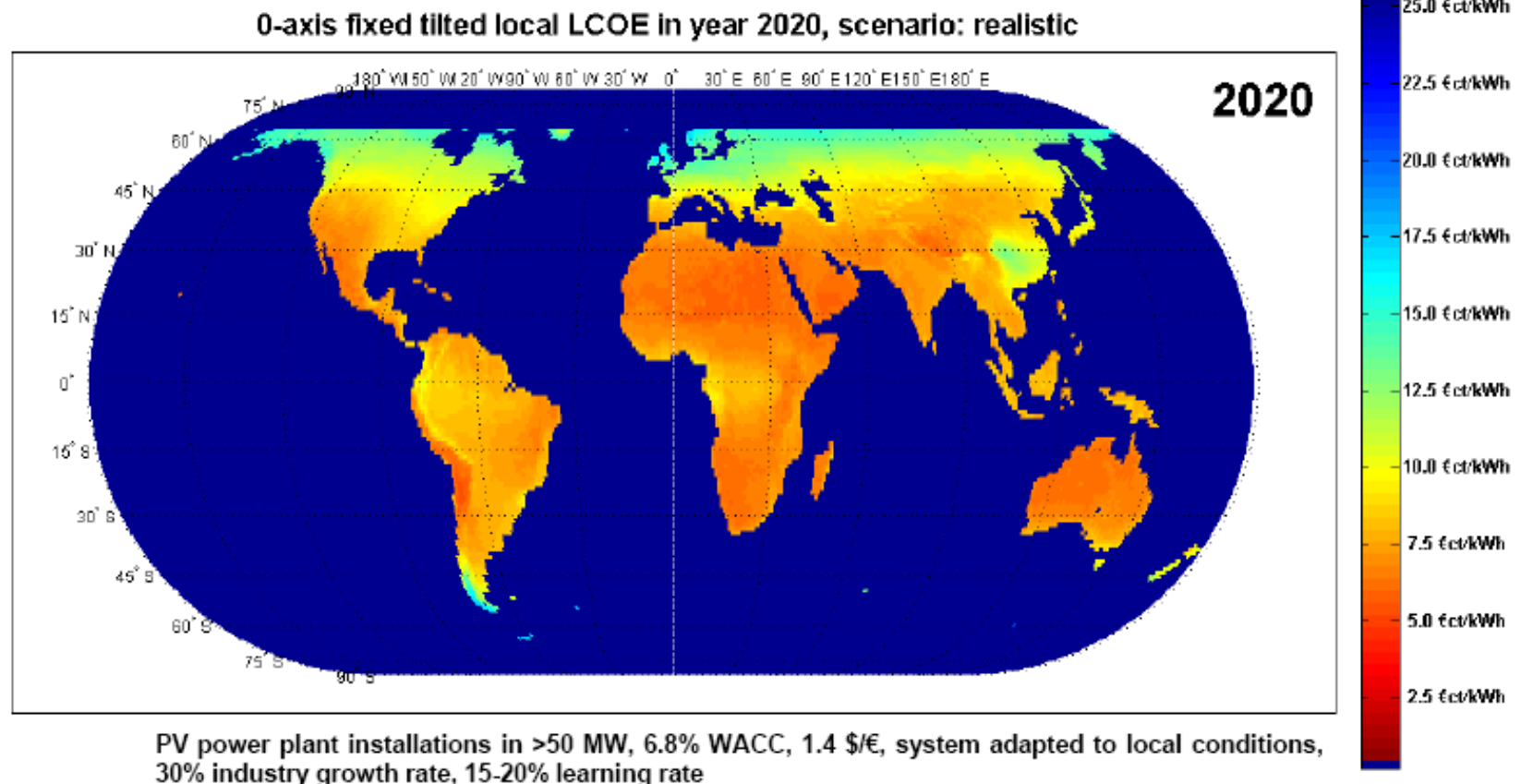
PV power plant installations in >50 MW, 6.8% WACC, 1.4 \$/€, system adapted to local conditions, 30% industry growth rate, 15-20% learning rate

source: Breyer Ch. et al., 2010. Fuel-Parity: New Very Large and Sustainable Market Segments for PV Systems, IEEE EnergyCon, Manama, December 18–22



PV power plant installations in >50 MW, 6.8% WACC, 1.4 \$/€, system adapted to local conditions, 30% industry growth rate, 15-20% learning rate

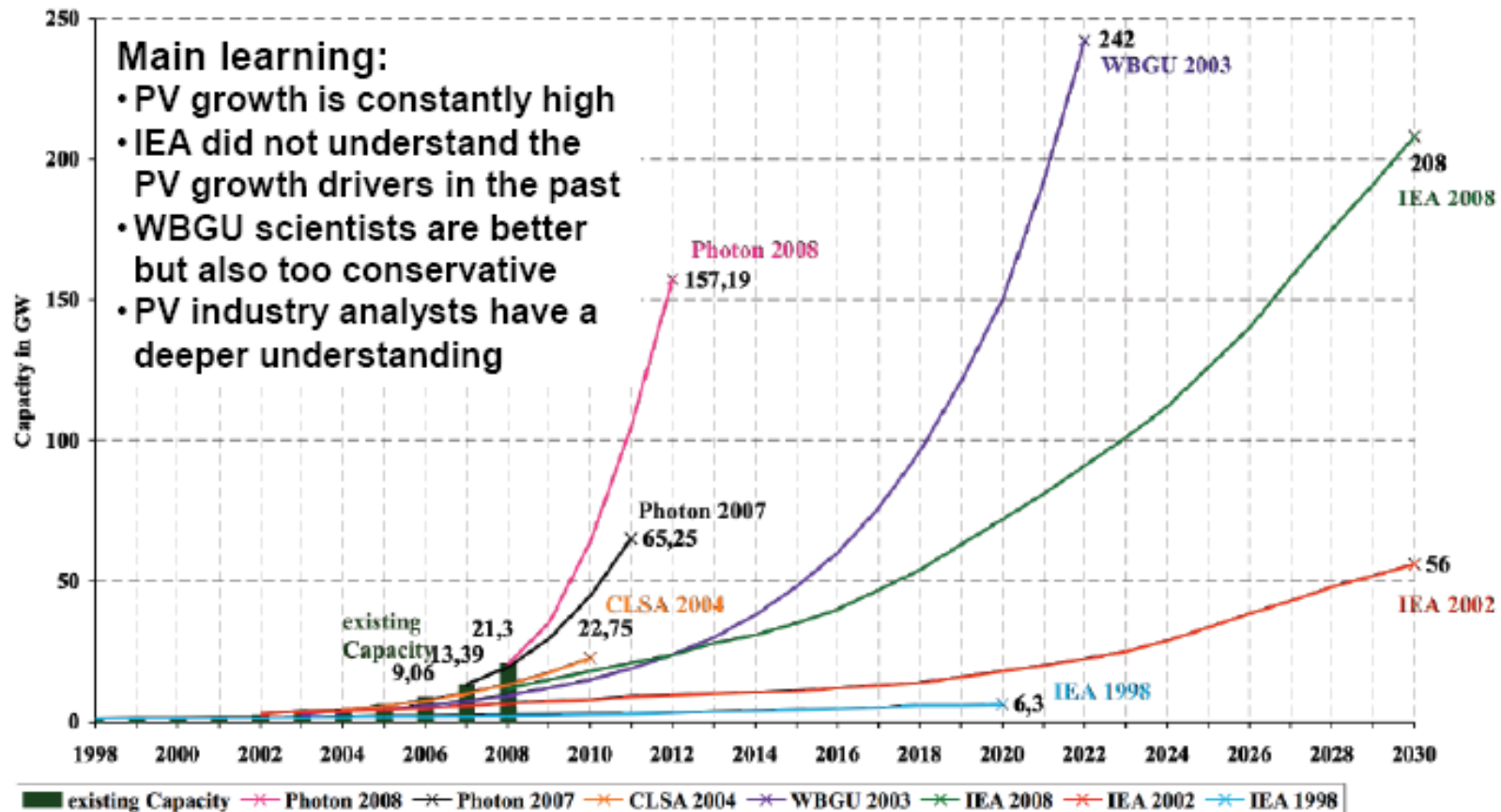
source: Breyer Ch. et al., 2010. Fuel-Parity: New Very Large and Sustainable Market Segments for PV Systems, IEEE EnergyCon, Manama, December 18–22



source: Breyer Ch. et al., 2010. Fuel-Parity: New Very Large and Sustainable Market Segments for PV Systems, IEEE EnergyCon, Manama, December 18-22

Q. PV Scenarios in the Past

Christian
Breyer
@ EUPVSEC26
(Hamburg, 2011)

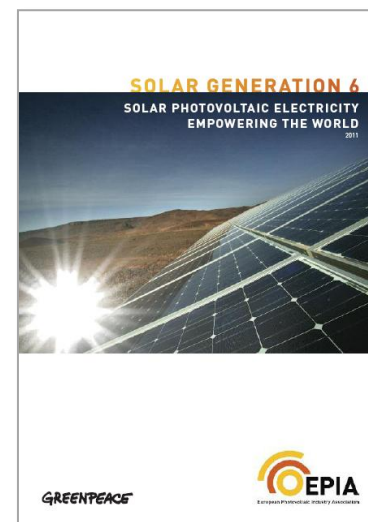
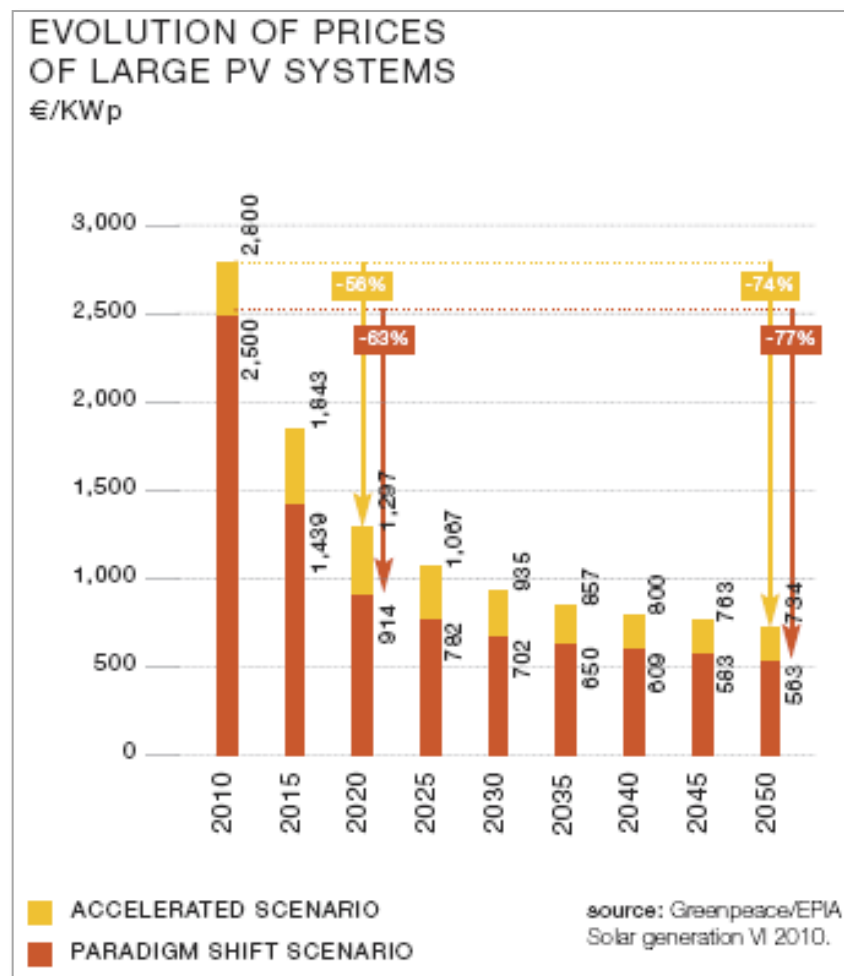


source: Gredler C., 2008. Das Wachstumspotenzial der Photovoltaik und der Windkraft – divergierende Wahrnehmungen zentraler Akteure, Diploma thesis, University Salzburg

- ongoing fast PV cost reduction is very likely
- PV is still negligible in terms of currently cumulative installed capacities
- Grid-parity start right now (driven by end-user electricity prices)
- Fuel-parity start right now (driven by solar resource quality)
- high (economic) demand for adapted off-grid PV solutions
- economic PV market potential by 2020 roughly 2,800 – 4,300 GWp
- cumulative installed capacity by 2020 roughly 600 – 1,600 GWp
- most institutions cannot imagine a fast PV diffusion (except EPIA, Greenpeace)

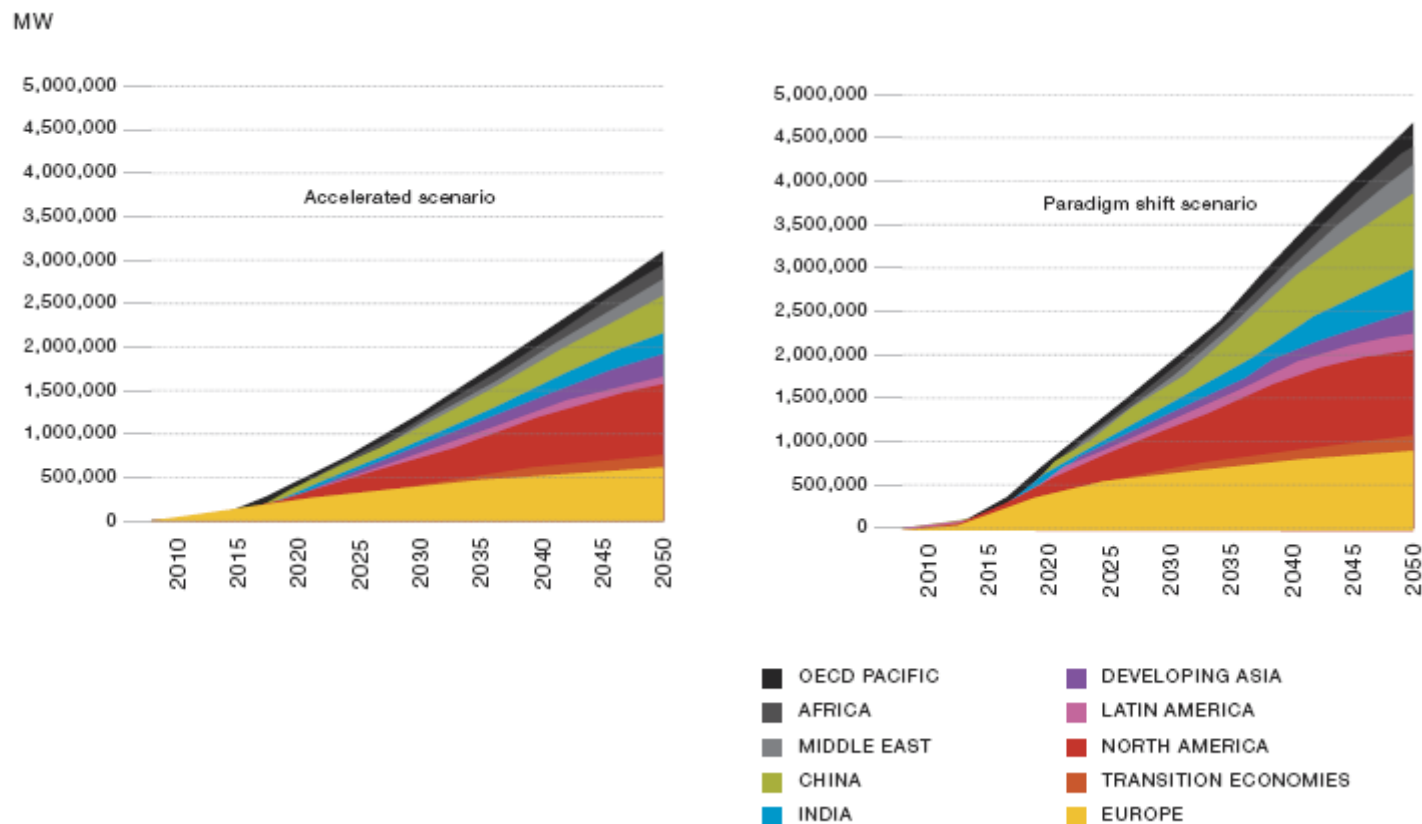
Solar Generation 6

Long-term price development utility-scale systems



Solar Generation 6

Long-term market growth scenarios



source: Greenpeace/EPIA Solar Generation VI, 2010.

Table 1: BLUE Map Electricity Capacity (GW) for Selected Technologies Worldwide

	2007	2010	2015	2020	2025	2030	2035	2040	2045	2050
Coal w CCS			4	22	85	191	341	476	558	663
Natural gas w CCS			1	5	12	37	98	163	224	298

Actual/projected	38	350~1600
	130~200	3000~5000 and up

Solar PV	8	19	53	126	233	384	630	877	1132	1378
Solar CSP	1	2	8	42	70	107	187	287	382	473
Wind	96	159	322	575	799	1067	1315	1521	1645	1732

Source: ETP2010, IEA analysis

Table 2: BLUE Map Electricity Generation (TWh) for Selected Technologies Worldwide

	2007	2010	2015	2020	2025	2030	2035	2040	2045	2050
Coal w CCS	0	0	29	164	653	1447	2578	3566	4117	4746
Natural gas w CCS	0	0	2	28	64	207	570	955	1337	1815
Biomass w CCS	0	0	0	0	6	33	83	167	265	311
Biomass	259	304	379	469	855	1448	1709	2025	2079	2149
Solar PV	4	17	63	144	306	525	1050	1514	1981	2469
Solar CSP	1	3	22	131	235	395	765	1287	1849	2489
Wind	173	326	755	1323	2045	2779	3682	4190	4617	4916

Source: ETP2010, IEA analysis

Table 3: BLUE Map Cost Assumptions for Generation Technologies

	Investment costs (USD2008/kW)			Annual Improvement to		Assumed Learning Rates
<i>Year</i>	<i>2010</i>	<i>2020</i>	<i>2050</i>	<i>2020</i>	<i>2050</i>	
Coal supercritical (SC)	2100	2000	1650	0.5%	0.6%	NA
Coal ultra-supercritical (USC)	2200	2100	1700	0.5%	0.6%	NA
Coal IGCC	2400	2250	1850	0.6%	0.6%	NA
Natural gas combined cycle (NGCC)	900	850	750	0.6%	0.5%	NA
USC+post-combustion capture	3400	3300	2500	0.3%	0.8%	6%*
USC + oxy-fuelling	3700	3600	2700	0.3%	0.8%	6%*
IGCC + pre-combustion						
Actual/projected	3000~6000	700~1200 ^{*)}				
	1000~2000					
Solar PV	3500-5600	2200-3500	1000-1600	4.5-4.6%	3.1%	18%
Solar CSP	4500-7000	3400-5000	1950-3000	2.8-3.3%	2.1%	10%
Wind onshore	1450-2200	1300-1900	1200-1600	1.1-1.5%	0.5-0.8%	7%
Wind offshore	3000-3700	2300-3000	2100-2600	2.1-2.6%	0.9%	9%

^{*)} Global Energy Assessment (draft, IIASA, 2011)

Contents

The PV challenges quantified

Building blocks for the solution

- technology portfolio & system approaches

Economics and markets

- state of the art and projections

R&D priorities

Crossing the valleys of death

- from incentive-driven to self-sustained markets
- from technology push to market pull

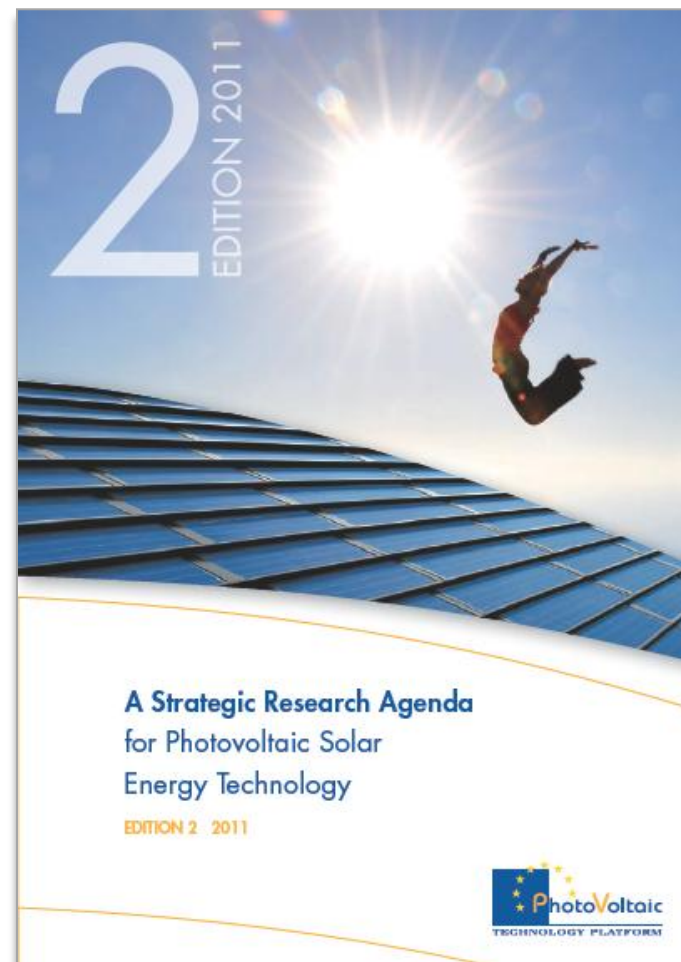
Outlook

Realising the vision of the Photovoltaic sector: **THE SOLAR EUROPE INDUSTRY INITIATIVE**

Supporting large-scale photovoltaic (PV) solar energy deployment and industrial competitiveness
by Research, Development and Demonstration (RD&D)



An industry-led initiative elaborated by the European Photovoltaic Industry Association (EPIA)
and the European Photovoltaic Technology Platform (EU PV Technology Platform)
under the European Union's Strategic Energy Technology Plan (SET Plan)



Development targets SRA2

	Today	2020	2030	Long term potential
Typical turn-key price for 100 kWp system (2011 €/Wp, excl. VAT)	2.5	1.5	1	0.5
Typical electricity generation costs, Southern Europe (2011 €/kWh)	0.19	0.10	0.06	0.03
Typical system energy payback time, Southern Europe (years)	0.5-1.5	<0.5	<0.5	0.25

100 kWp commercial roof system, Italy
PR of 80%, yield of 1440 kWh/kWp
25 year lifetime, discount rate of 6.5%
Current and 2020 values consistent with SEI KPIs

General scientific & technological challenges for PV cells & modules (selection)

High performance (= high efficiency & high annual yield)

- maximize absorption; minimize recombination losses
- apply efficient concentration (*high X, light trapping*)
- utilize full spectrum (*multi gap, multi band, multi carrier, photon conversion, and more*)

Low cost

- high efficiency (*leverage at all levels*)
- low materials cost (*ultra-thin layers, low-cost materials*)
- high-throughput processing (*vacuum & non-vacuum*)

Sustainability

- minimum materials & energy use; (design for) recycling
- alternative materials (*CIS → CZTS, Ag → Cu, etc.*)

General scientific & technological challenges for PV systems (selection)

High performance (= high efficiency & high annual yield)

- sun tracking
- high availability (system reliability)
- low electrical losses (DC/AC conversion, cabling, mismatch, etc.)
- (self) cleaning

Low cost

- high efficiency
- low materials cost
- fast preparation & installation, low maintenance, replacement & repair

Sustainability

- “low BoS” designs, low-energy, abundant materials
- (design for) recycling

General scientific & technological challenges for system integration (selection)

High performance

- electrical integration: avoid having to switch down or off
- physical integration: optimize system lay-out, select optimum sites

Low cost

- electrical integration: concepts & technologies for high penetration (see e.g. prof. Martin Braun's (FhG-IWES) and dr. Tim Meyer's (DTMC))
- physical integration: standardisation, prefab, integrated fixtures, click-on/click-off, etc.

Sustainability

- electrical integration: optimize energy technology portfolio
- physical integration: low-impact & durable materials (design for) recycling, low intrusion, good aesthetics

Solar photovoltaic roadmap milestones

2010

2020

2030

2040

2050

GW capacity 200
Market 34 GW/yr

GW capacity 900
Market 105 GW/yr

GW capacity 2 000
Market 127 GW/yr

GW capacity 3 000
Market 141 GW/yr

Regulatory framework and support schemes

Market support schemes to achieve grid competitiveness – to be phased out over time

Regulatory framework preparing large-scale integration of PV into the grid

Internalisation of external costs for level playing field

Market enabling framework with net metering and priority access to the grid

Framework for full market competition with priority access to the grid

Market facilitation and transformation

Building codes and standards for PV products and interconnection rules

Energy standards taking into account solar PV building regulations and obligations

Business models for end users and rural electrification

Implementation mechanisms for grid investments and storage solutions for full scale integration of PV

Training and education for skilled workforce along the PV value chain; technology outreach to target audiences/stakeholders

Technology development and R&D

Increased R&D funding to accelerate cost reductions and transfer to industry

Continuous R&D funding on medium-term PV cell and system technologies

Continuous R&D funding on novel concepts and applicability

Technical improvements, industrial processes, standardisation and scaling-up of manufacturing

Enhanced system applicability of PV and related technologies and products

Increased performance for PV cell/module technologies and balance-of-system components

Basic and applied research on emerging PV technologies and applications

Research into concepts for ultra high performance/low-cost approaches

Smart grid and grid management tools

Enhanced storage technologies

Key actions and respective leading roles for:

Government stakeholders

Market stakeholders (demand side)

R&D and PV industry stakeholders (supply side)

International Energy Agency
www.iea.org/roadmaps

Contents

The PV challenges quantified

Building blocks for the solution

- technology portfolio & system approaches

Economics and markets

- state of the art and projections

R&D priorities

Crossing the valleys of death

- from incentive-driven to self-sustained markets
- from technology push to market pull

Outlook

From incentive-driven to self-sustained markets

- **Quality first** (*TW-scale use requires professional quality, not just bottom-low prices: “Trust comes by foot and leaves by horse”*)
- **Develop bridging business (& system) concepts**
- **Careful communication** (*grid parity on consumer level in a few countries is not enough to kick-start self-sustained global markets*)

From technology push to market pull

- Leading companies build up large in-house R&D capacity
- Industry sets the agenda in major R&D programs

- **Role of public research shifts:**

from multi-partner joint development projects to more emphasis on:

- *open innovation models*
- *bilateral competitive R&D*
- *developing high-risk high-potential options (beyond industry scope)*

Contents

The PV challenges quantified

Building blocks for the solution

- technology portfolio & system approaches

Economics and markets

- state of the art and projections

R&D priorities

Crossing the valleys of death

- from incentive-driven to self-sustained markets
- from technology push to market pull

Outlook

Outlook

- **Cost reduction:** **factor 5**
- **Efficiency enhancement:** **factor 2**
- **Volume increase:** **factor 100-1000**



thank you for your attention!